



**25<sup>th</sup> anniversary**  
annual INCOSE  
international symposium  
Seattle, WA  
July 13 - 16, 2015



# ***Techniques for Conducting Effective Concept Design and Design-to-Cost Trade Studies***

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# Today's Presentation



- ***Illustrates some key strategic aspects for conducting effective concept design & design-to-cost trade studies***
  - *What concept design is & why it's important*
  - *Fidelity needed in concept design solution*
  - *Techniques in designing mission level trade space*
  - *Challenges in determining credible design convergence*
  - *Recommended practices*

## ***Important Note***



- ***Concept design may be conducted using a variety of methods***
- ***This presentation describes selected aspects of one method for conducting a concept design study***
  - *Uses space observatory example*
  - *Best suited to immature mission concepts that advance state of the art and that have high design uncertainty*



# ***What Concept Design is & Why it's Important***

# ***Concept Design is Exploratory Process to Determine System Level Design Baseline***



- ***Conducted in pre-Phase A & Phase A of Project Life Cycle to provide “feasible” system level design baseline for new concept***
- ***As much an investigation of requirements as of design***
  - ***Concurrent investigation of:***
    - ☐ *Concept of operations*
    - ☐ *Requirements*
    - ☐ *Design*
    - ☐ *Performance*
    - ☐ *Technology development*
    - ☐ *Verification approach*
    - ☐ *Flight dynamics*
    - ☐ *Ground segment (ground stations, mission & science ops centers)*
    - ☐ *Launch interface*
    - ☐ *Cost*
    - ☐ *Schedule*
    - ☐ *Risks, etc.*

# Concept Design Performed in Pre-Phase A & Phase A of NASA Project Life Cycle



**Figure 1**

Pre-Phase A	Phase A	Phase B	Phase C	Phase D	Phase E	Phase F
Concept Studies	Concept & Technology Development	Preliminary Design & Technology Completion	Final Design & Fabrication	System Assembly, Integration & Test, Launch & Checkout	Operations & Sustainment	Closeout



# Concept Design Plays Central Role in Project Success



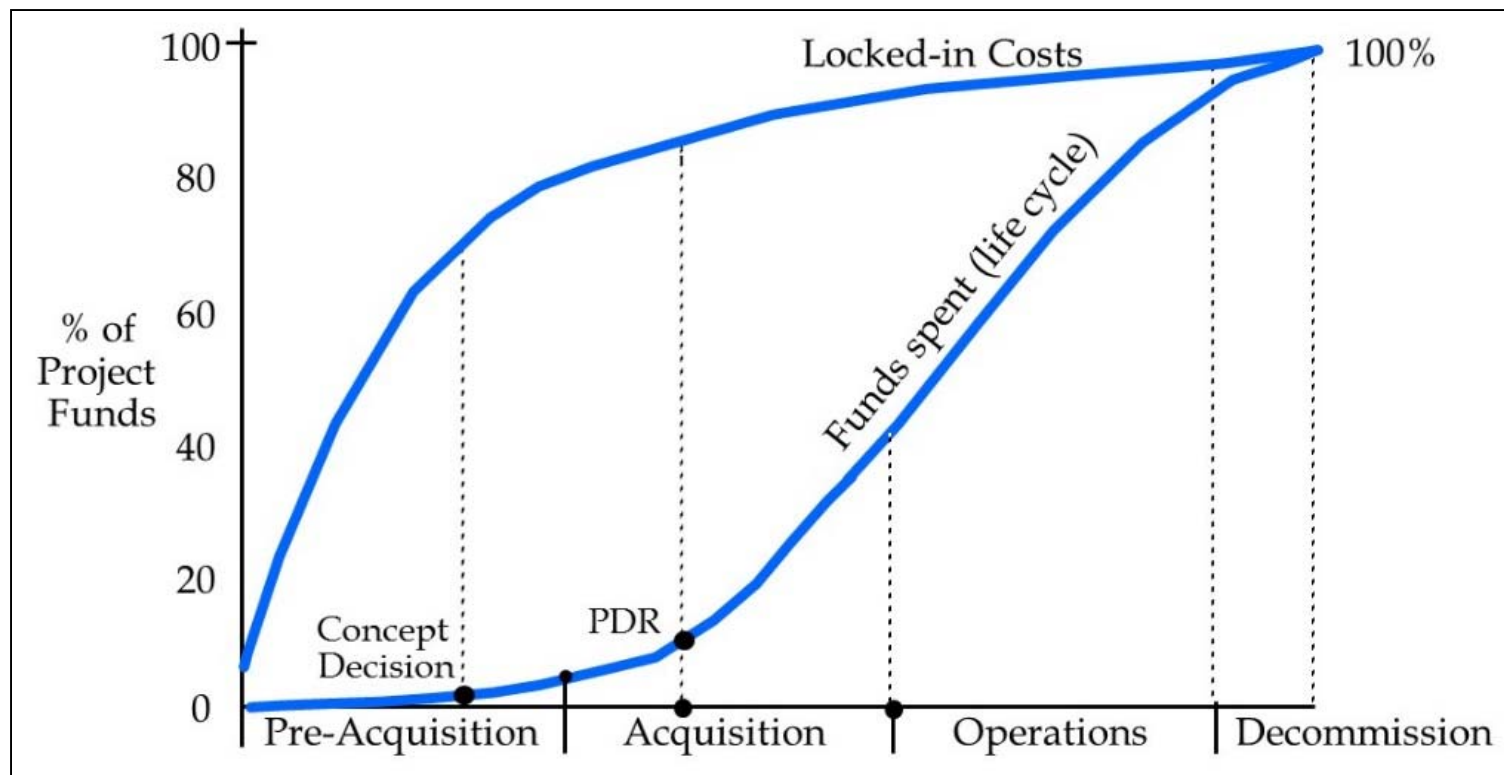
- ***Earliest life cycle phases have most leverage over life cycle cost (LCC)***
  - *Concept design product effectively locks (or renders unchangeable) the majority of system LCC*
- ***Such extraordinary leverage presents business case for conducting concept design in pragmatic & rigorous fashion***
  - *Particularly important for immature mission concepts that advance state of the art and that have high design uncertainty*



# Majority of Life Cycle Costs are Locked by Concept Design



Figure 2



*Conceptual illustration from ref. (c), adapted for presentation*



# Concept Design Plays Central Role in Project Success (Cont'd)



- ***Done well, provides executable system level design baseline for project teams in Phase B & later phases***
- ***Not done well, can subject project teams in Phase B & later phases to system level redesign – in some cases, to multiple system level redesigns accompanied by:***
  - *Fluid technical baselines with ever-decreasing capabilities*
  - *Cost overruns & recurring schedule delays*
  - *Contract disputes & cancellations*
  - *Challenges in retaining trained personnel*

# Pre-Phase A / Phase A Offer Unique Venue for System Level Trades



- **Teams small, agile, closely coordinated**
  - Typically operate absent many formalities of later project phases
    - ❑ e.g., typically no prime contracts, system level requirements not under configuration control until late in phase A
  - Can accommodate high rate of change in system level “requirements” & design characteristics (R&DC)
    - ❑ Enables broad investigation of trade space in relatively short time
- **Note:**
  - “requirements” in quotes denotes interim reference capabilities used to guide evaluation of point designs in trade space
  - System level requirements aren’t baselined until SRR for a final concept design that meets technical & programmatic (including cost & schedule) constraints

# ***Phase B & Later Development Phases Not Well Suited for System Level Trades***



- ***In Phase B, system level design is more difficult & expensive to change, e.g.,***
  - *Teams typically larger & more distributed*
  - *Prime contracts typically in place*
  - *System level requirements typically under configuration control*
  - *Preliminary design work assumes system level design complete*
- ***In Phases C & D, system level changes even more difficult & expensive to change***
  - *Teams typically even larger than in Phase B*
  - *System & subsystem level requirements typically under configuration control*
  - *Detailed design work either underway or has been completed*



## ***Fidelity Needed in Concept Design Solution***

# ***A Proposed Definition for “Feasible”***



- ***The term “feasible” is used frequently in concept design, but its use is often problematic***
  - *Often left undefined & subject to interpretation*
- ***This presentation uses “feasible” mission concept to mean:***
  - *Technical, cost, & schedule characteristics for a single, baseline mission concept design have been credibly converged to the 1st order by the end of Phase A,*
  - *such that the design may be developed, launched, operated, & decommissioned by a competent project team starting in Phase B within customary technical & programmatic margins*

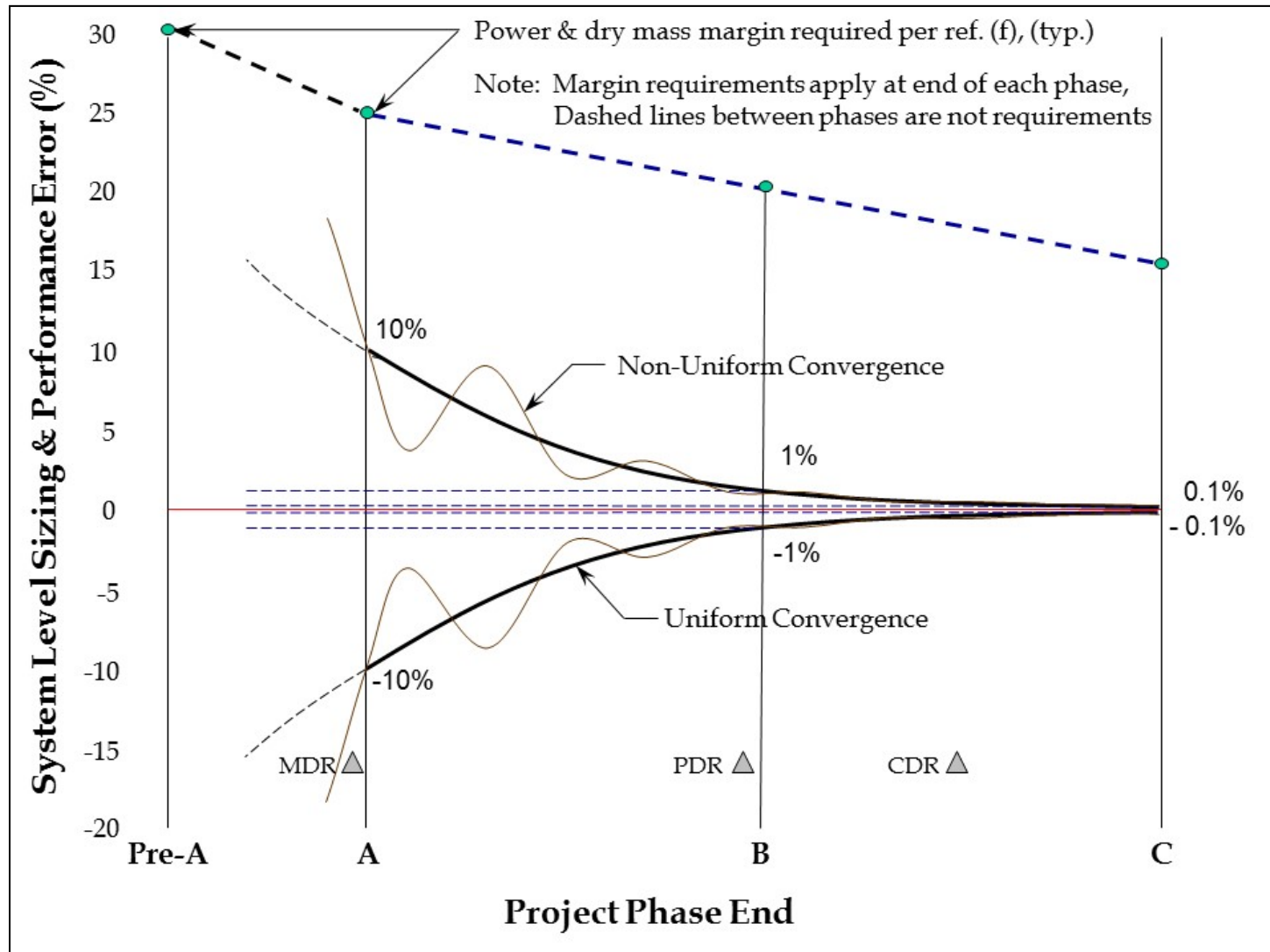
# A Proposed Metric for Level of Convergence (1 of 2)



- **Credible convergence to 1<sup>st</sup> order by end of Phase A means:**
  - *System level sizing & performance (SLSP) of mission elements is confidently determined to within 90% of SLSP when flight system is delivered*
    - *For given cost & schedule constraints*
  - *i.e., there is residual uncertainty that SLSP could change by  $\pm \sim 10\%$  between end of Phase A & launch*



# A Proposed Model for Product Fidelity During Design Phases (Solid Black Curve)\*



\*Adapted from ref. (a), Fig. 3-4

Figure 3



# A Proposed Metric for Level of Convergence (2 of 2)



- **Solid black curve in Fig. 3 (uniform convergence) shows allowable SLSP error decreases as design moves from Phases A through C**
  - End Phase A: 1<sup>st</sup> order, or 90% (accurate to 1 digit,  $\sim \pm 10\%$  error)\*
  - End Phase B: 2<sup>nd</sup> order, or 99% (accurate to 2 digits,  $\sim \pm 1\%$  error)
  - End Phase C: 3<sup>rd</sup> order, or 99.9% (accurate to 3 digits,  $\sim \pm 0.1\%$  error)
- **Metrics for SLSP error are approximate guidelines only**
  - Coarse model that depicts an idealized trend of fidelity in each phase
  - Assume calculations done properly, but with incomplete or incorrect information / assumptions
- **\* read as  $9 \times 10^1 \%$ , accurate to 1 significant digit**

# Example SLSP Error Convergence for Mass



- ***For a 4,000 kg space observatory, system level mass should be known to:***
  - *End Phase A: Within  $\sim \pm 10\%$ , or  $\sim \pm 400$  kg of final launch mass*
  - *End Phase B: Within  $\sim \pm 1\%$ , or  $\sim \pm 40$  kg of final launch mass*
  - *End Phase C: Within  $\sim \pm 0.1\%$ , or  $\sim \pm 4$  kg of final launch mass*

# Role of (Selected) Resource Margins on Required Convergence



- ***Solid black curve in Fig. 3 must be within envelope of required margins***
  - *Power & Dry Mass Margin requirements (per ref. (f)) are shown in Fig. 3*
    - ☐ *End Phase A:  $\geq 25\%$*
    - ☐ *End Phase B:  $\geq 20\%$*
    - ☐ *End Phase C:  $\geq 15\%$*

# Importance of Concept Design Convergence to Project Manager



- **Project Manager at start of Phase B holds 25% margins for power & dry mass resources (Fig. 3)**
  - Can accommodate concept design credibly converged to within 10% of flight sizing & performance values for power & dry mass
    - ❑ Even if 10% error occurs in direction of needing more resources
  - Can't accommodate concept design credibly converged to within 30% of flight sizing & performance values for power & dry mass
    - ❑ if 30% error occurs in direction of needing more resources
    - ❑ Design de-scope likely required



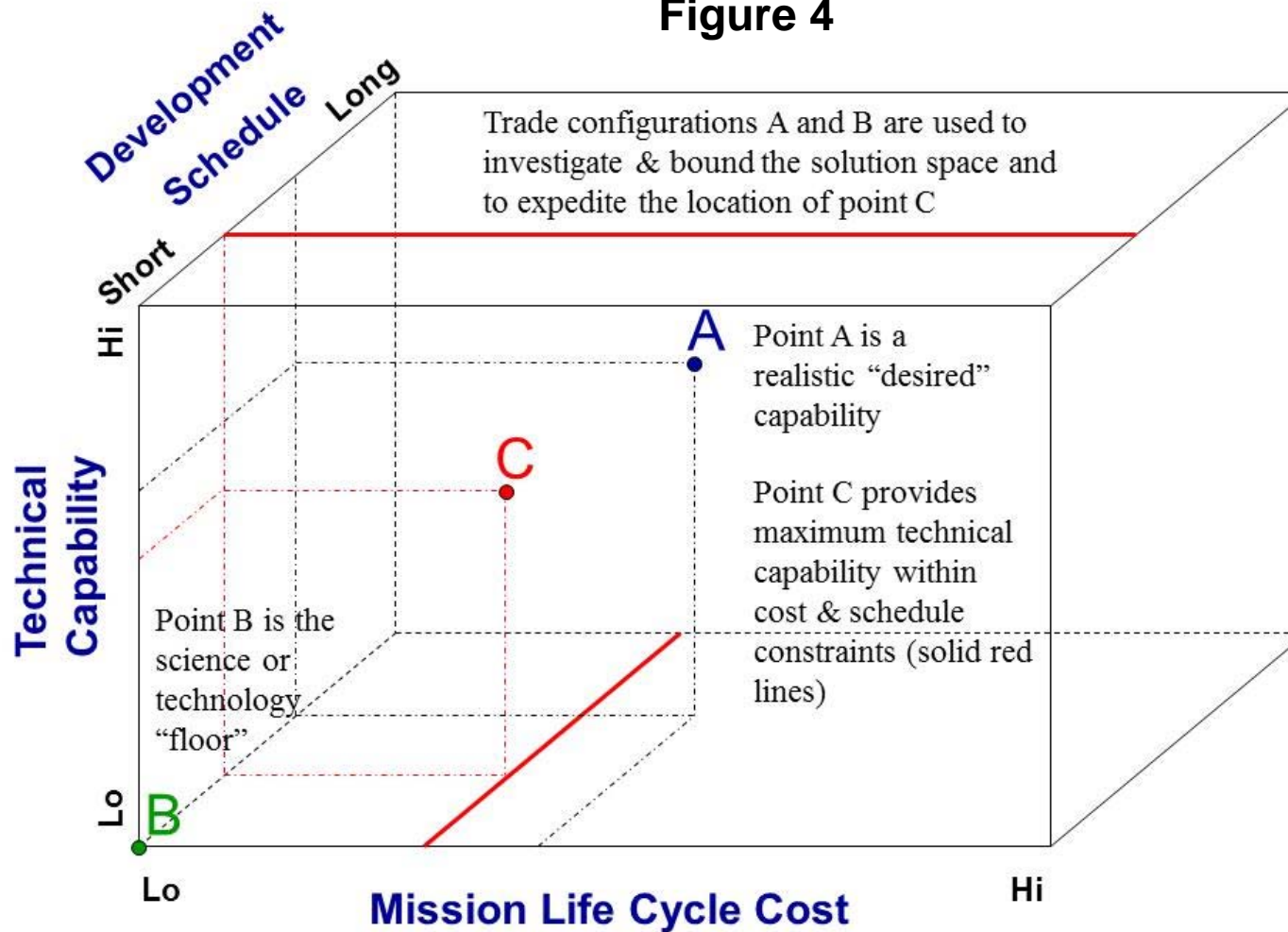
# ***Techniques for Designing Mission Level Trade Space***

# Concept Design Mission Level Trade Space

## Selecting Trades to Expedite Convergence – 3 Cycle Example



Figure 4

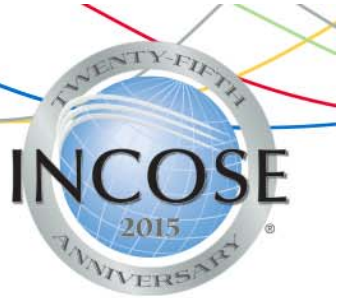


Goal: Maximize Technical Capability within Cost & Schedule Constraints (Solid Red Lines)



# Concept Design Mission Level Trade Space

## Selecting Trades to Expedite Convergence – 3 Cycle Example (Cont'd)



- **Approach in Fig. 4 deduces R&DC for C design by interpolating on results from A & B designs (bounding cases)**
  - *Technical capability of point C isn't known at outset of study*
- **More like root finding algorithm than like successive refinement design process typically used in Phases B & C**
  - *In Phases B & C, each design is refinement of “baseline” system level design from prior phase*
  - *In concept design process discussed here, typically there isn't a “baseline” system level design until concept design is complete*
- **Purposely views design problem from multiple perspectives**
  - *Illuminates aspects that otherwise may have remained hidden*
    - ❑ *Helps stimulate creative thinking & mitigate biases*
    - ❑ *Accelerates discovery of “unknown unknowns”*



# Why Selecting Bounding Cases is Important



- **Failure to select bounding cases may cause extrapolation to determine R&DC for final solution**
  - Adds risk in technical, cost, & schedule estimates
  - May result if both A & B designs exceed cost & schedule constraints
    - Implies R&DC for B design didn't identify "true" science or technology floor (presumes a solution exists)
- **Or, may cause need for more design cycles**
  - Deadline may not permit, or may drive significant team overtime
- **Optimistic A designs & "false" science floors for B designs are common**
  - Customer's vision often isn't cost / schedule constrained
  - Customer may resist identifying "true" science or technology floor
- **Teams that recognize, or adapt to, these considerations pragmatically & quickly fare better than teams that don't**

# Selecting R&DC (Typical Case)



- **Typical Approach**

- *A Design: Most\* parameters reflect realistic desired capability*
- *B Design: Most\* parameters reflect science or technology floor*
- *C Design: Most\* parameters are between A & B capabilities*

*\* but not necessarily all*

- **R&DC for B design reevaluated after A design to assure solution space bounded**

- *Presumes A design done first*

- **Many parameters varied concurrently due to need to cover broad solution space in limited time\*\***

- *Experience shows teams can sufficiently understand parameter sensitivities*

*\*\* after approach originally used by Mr. John Oberright, NASA / GSFC Emeritus, for Space Technology-5 concept design study (1999)*

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# ***Challenges in Determining Credible Design Convergence***

# Convergence Indicators Difficult to Define Objectively

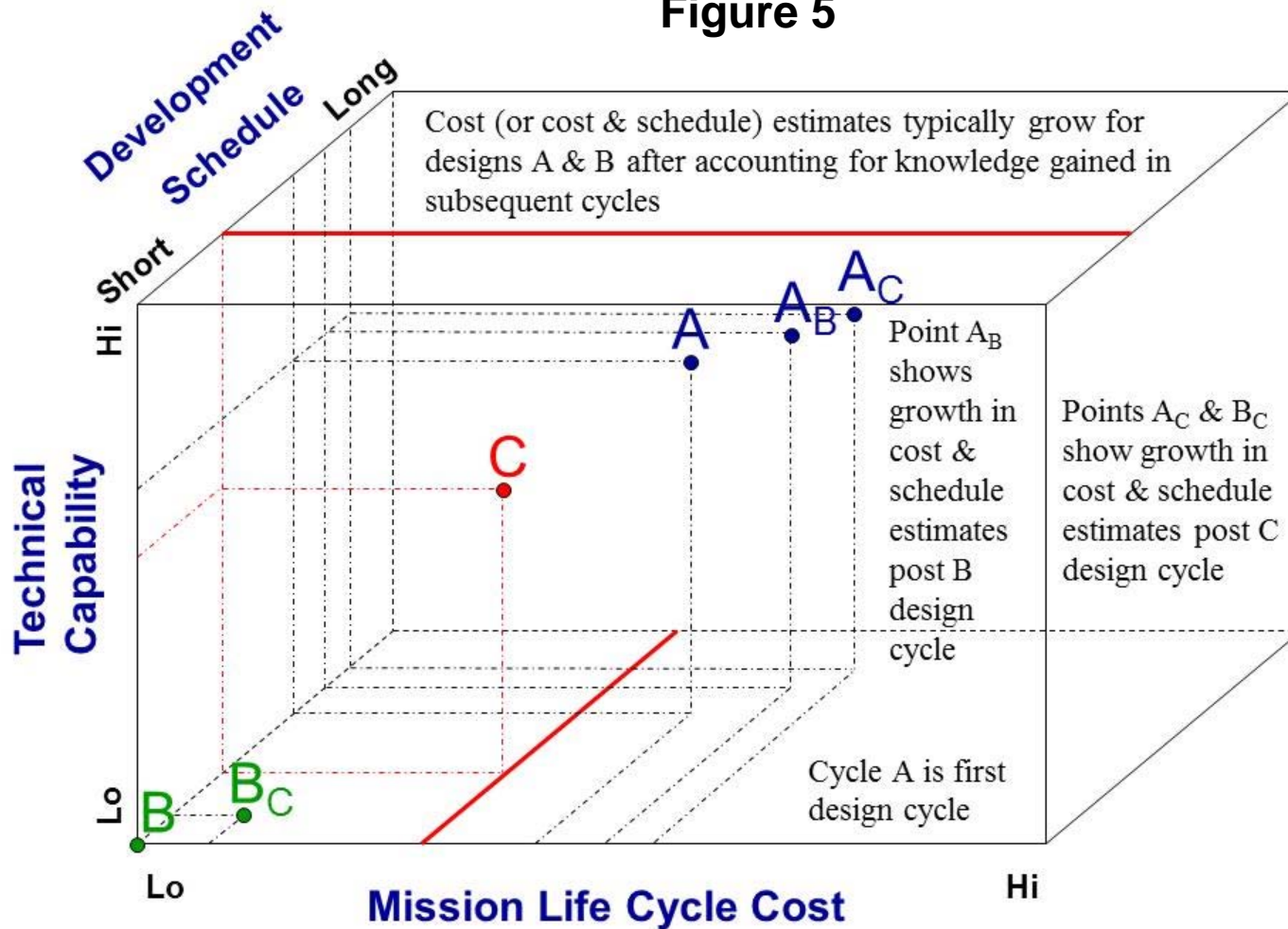


- **Concept design is inherently an exploratory process with relatively high uncertainty**
- **Concept design teams learn at high rate**
  - *Early assumptions & conclusions may be invalidated by later findings or by unpredictable discovery of unknown unknowns*
- **Yet, indicators are desired to help avoid inferring convergence prematurely, e.g., due to:**
  - *Insufficient rigor*
  - *Study funds or time being exhausted*
  - *Pressure to meet a milestone deliverable, etc.*
  - *Biases*

# Convergence Determinations Often Evident Only in Hindsight



Figure 5





# Why Early Cost Estimates Tend to be Optimistic



- **A common characteristic of concept design is costs for a given design tend to increase with each design cycle**
  - *Particularly true for immature mission concepts that advance state of the art and that have high design uncertainty*
- **As teams progress through cycles, they learn more of what may have been omitted / incorrectly assumed in prior cycles**
  - *After B cycle, cost of A design may increase for given technical capability*
  - *After C cycle, cost of A design may increase again, & cost of B design may increase*
    - ❑ *Causes A & B points to move to right in Fig. 5*
  - *When accompanied by schedule increases, A & B points also move into page*
  - *After C cycle, learning tapers off for most designs*
    - ❑ *Sometimes a D cycle is needed, or may be planned from outset*

# Why Early Cost Estimates Tend to be Optimistic (Cont'd)



- **Cost analysis is normally performed using multiple methods**
  - One method is “grass roots” - uses a work breakdown structure (WBS)
- **WBS dictionary for most space mission elements is relatively well known & largely existing, e.g.,**
  - Spacecraft, launch, ground systems, etc.
- **Conversely, WBS dictionary for new instruments is unique**
  - Design dependent, evolves as instrument design evolves
  - Key aspect for designs dominated by new instruments
- **Multiple cost cycles typically needed to develop well understood WBS free of significant gaps & overlaps**
  - Gaps common in design & cost in early cycles as team learns
  - Cost fidelity improves with understanding of both design and WBS



# ***Subjective Criterion for Convergence Determination – Significant Surprises***



- ***One subjective criterion for credible convergence is whether team has experienced significant surprises***
- ***Team that hasn't experienced at least a few significant surprises should be cautious of its results***
- ***Lack of surprises may indicate:***
  - *Team hasn't progressed sufficiently down learning curve*
  - *Team didn't sufficiently exercise trade space or mitigate biases*
  - *Concept design study objective wasn't sufficiently challenging*



## ***Recommended Practices***

# General Guidance



- ***Treat design cycles as precious resource***
  - *Essential, but in limited supply due to time & resources available*
  - *Focus team efforts on developing product, omit peripheral tasks*
- ***Don't retrofit A & B designs with insights from later cycles***
  - *Time better spent just applying learning to final design*
- ***Don't let first cost estimate be final cost estimate***
  - *Be cautious of early results, they may not be as initially appear*
- ***Document design results in reports at end of each cycle***
- ***Maintain 1<sup>st</sup> order analysis depth in concept design***
- ***Avoid significant rounding errors***
- ***Recognize typical phases of concept design***

# Maintain 1<sup>st</sup> Order Level of Analysis Depth in Concept Design: Analogy



- ***Pre-Phase A & Phase A teams evaluate multiple designs in broad trade space in relatively short period***
  - *Analysis tools used typically are 1st order precision, agile enough to adapt to frequent & significant system level changes*
    - ☐ Analogy: ***“Hacksaw”***
- ***By comparison, analysis tools typically used in:***
  - ***Phase B*** are 2<sup>nd</sup> order precision; assume system level design stable
    - ☐ Analogy: ***“File”***
  - ***Phase C*** are 3<sup>rd</sup> order precision; assume both system & subsystem level designs stable
    - ☐ Analogy: ***“Polisher”***

# ***Maintain 1<sup>st</sup> Order Level of Analysis Depth in Concept Design: Analogy (Cont'd)***



- ***Team using “hacksaw” in Phase C has done something wrong***
  - *Didn’t credibly converge 1<sup>st</sup> order solution by end of Phase A*
  - *Re-doing system level concept design work late & out of sequence*
- ***Team using “polisher” in Phase A is doing something wrong***
  - *Won’t move quickly or broadly enough to rough-out & credibly converge 1<sup>st</sup> order solution\**
  - *Recognize some design elements may not even exist in final concept design*

*\* Some high risk elements may selectively warrant added scrutiny*

# Avoid Significant Rounding Errors



- ***Rounding errors can significantly affect margin determination if team doesn't use sufficient numerical safeguards***
  - *In some cases, rounding errors can fully mask margins such as those for mass & power shown in Fig. 3*
- ***To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits\****
  - *Should not be taken to imply there is 3-digit accuracy in concept design work -- there usually is not*
  - *Simply a numerical safeguard to avoid propagating rounding errors that could overwhelm ability to adequately determine design or performance margins*

*\* as a minimum guideline*



# ***Recognize Four Unofficial, but Typical, Phases of Concept Design***



- ***Concept design teams developing immature mission concepts that advance state of the art often experience four phases of work***
  - *1) Unbridled Optimism*
  - *2) Shock*
  - *3) Denial*
  - *4) Acceptance*
- ***The quicker a team moves through phases 1,2, & 3 and arrives at Phase 4, the better that team will fare***



## ***Closing Thoughts***

# Closing Thoughts



- **Concept design phases have extraordinary leverage over project success**
  - *There is a business case to conduct in rigorous & pragmatic fashion*
    - ❑ *Particularly for immature mission concepts that advance state of the art and that have high design uncertainty*
  - *Provide unique venue to explore & converge system level design*
- **Done well, concept design can provide executable system level design baseline for project teams in Phase B & later phases**
- **Not done well, some work of concept design phases usually will have to be done again**
  - *The later this realization occurs, the more expensive the resulting redesign is likely to be*



***Questions ?***

# References



- a) **Ryschkewitsch, Michael G., ed. 1992. *The NASA Mission Design Process, An Engineering Guide to the Conceptual Design, Mission Analysis and Definition Phases*. Washington, DC (US): NASA Engineering Management Council, NASA Headquarters. 22 December.**
- b) **NASA Headquarters. 2012. *NASA Procedural Requirements (NPR) 7120.5E w/Changes 1-10*. NASA Space Flight Program and Project Management Requirements, Figure 2-5. Washington, DC (US): Office of the Chief Engineer.**
- c) **Strategy Bridge International, Inc. 2013. “Fundamentals of Systems Engineering”. 5th Ed. Presented at NASA Academy of Program/Project & Engineering Leadership training. Day 3, Chart 44. NASA/Goddard Space Flight Center, Greenbelt, MD (US). 11-15 February.**
- d) **NASA Headquarters. 1995. *NASA/SP-610[5]*. NASA Systems Engineering Handbook. Figure 6. Washington, DC (US): Office of the Chief Engineer.**
- e) **NASA Headquarters. 2007. *NASA/SP-2007-6105 Rev 1*. NASA Systems Engineering Handbook. Washington, DC (US): Office of the Chief Engineer.**

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- f) **NASA/Goddard Space Flight Center. 2013. GSFC-STD-1000F with Administrative Changes.** *Goddard Space Flight Center Rules for the Design, Development, Verification and Operation of Flight Systems. Table 1.06-1. Greenbelt, MD (US).*
- g) **NASA/Goddard Space Flight Center. 2008. Goddard Procedural Requirements (GPR) 7120.7 w/Administrative Extension 2.** *Schedule Margins and Budget Reserves to be Used In Planning Flight Projects and In Tracking Their Performance. Greenbelt, MD (US).*
- h) **Defense Acquisition University. 2001. Systems Engineering Fundamentals. Paragraph 12.1.** *Washington, DC (US): Office of the Undersecretary of Defense for Acquisition, Technology, and Logistics.*





## ***Backup***

# Effect of Rounding Errors on Margin Determination: Example



**Case 1:** *Power Available* = 200 W  
*Max. Estimated Power Required* = 249 W  
*Power Margin* =  $100 (200 \text{ W} - 249 \text{ W}) / 249 \text{ W}$  = -19.7%

**Case 2:** *Power Available* = 200 W  
*Max. Estimated Power Required* = 151 W  
*Power Margin* =  $100 (200 \text{ W} - 151 \text{ W}) / 151 \text{ W}$  = 32.5%

*The margins for Cases 1 and 2 are -19.7% and +32.5%, respectively*

*Now consider a third case in which a designer rounds calculations to the 1st digit in Cases 1 and 2*

**Case 3:** *Power Available* =  $2 \times 10^2 \text{ W}$   
*Max. Estimated Power Required* =  $2 \times 10^2 \text{ W}$   
*Power Margin* =  $100 (2 \times 10^2 \text{ W} - 2 \times 10^2 \text{ W}) / 2 \times 10^2 \text{ W}$  = 0%

*The margin for Case 3 is 0%*

# Effect of Rounding Errors on Margin Determination: Example (Cont'd)

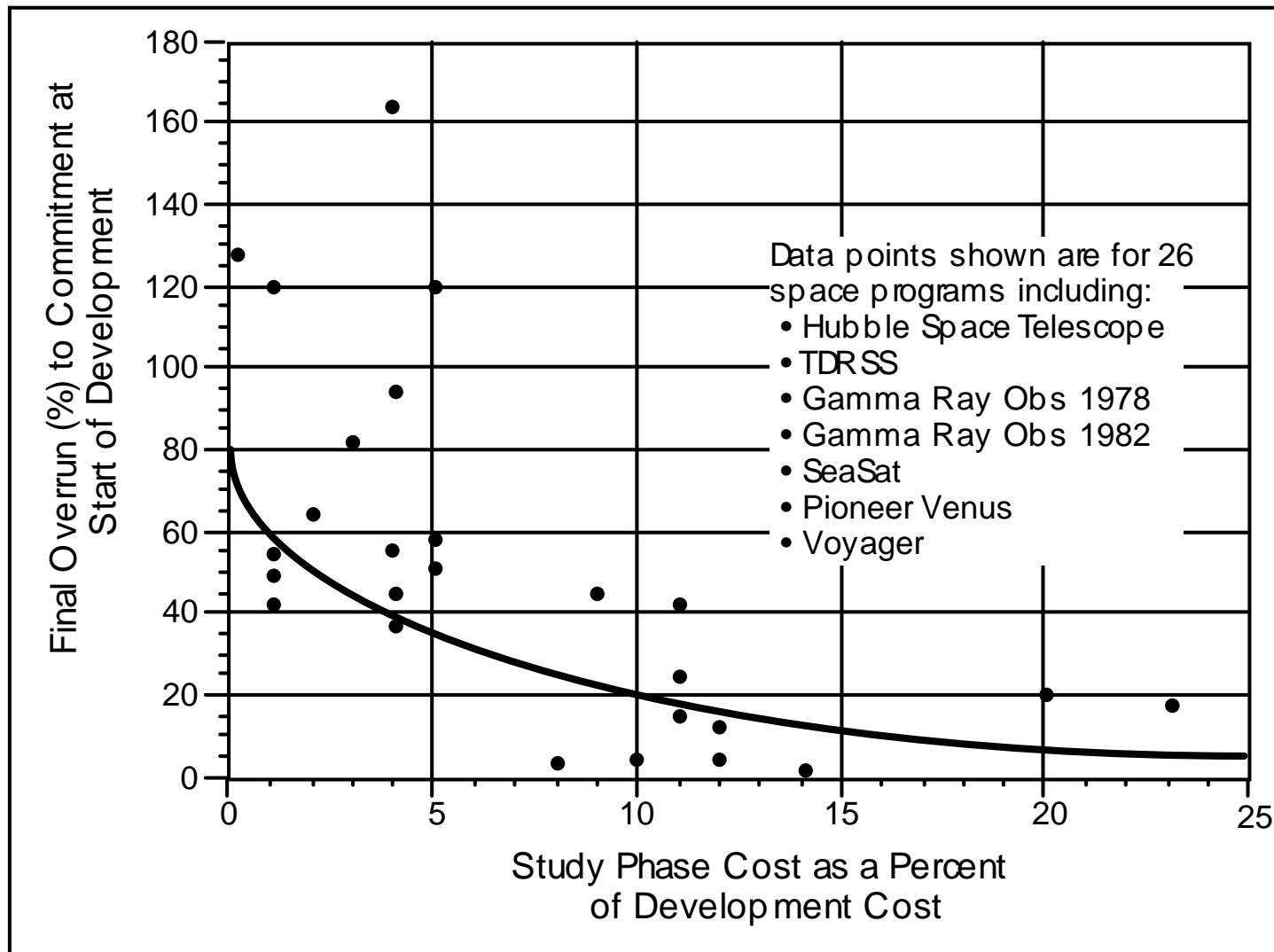


- **Required power margin at end of pre-Phase A is 30% (Fig. 3)**
  - Comparing Case 3 to Case 2 shows how rounding to 1st digit can fully mask a margin of over 30%
  - Additional errors can accrue when combinations of rounded results are used in successive calculations
- **To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits\***
- **Note:**
  - Margin calculation method is per ref. (f), Table 1.06

\* as a minimum guideline

# Benefit of Study Phase Investment

Ref. (a), Fig. 2-1 (Dec 1992)



# ***Documenting Concept Design Results in Reports at End of Each Design Cycle***



- ***Provides official study record of what team did, how team did it, & what team found for present (& future) team use***
- ***Reports are developed for each subsystem / discipline***
  - *Built from standardized templates*
    - ❑ *Include analysis methods & example calculations*
  - *Provide coherent technical waypoints that enable team to recall designs & performance from prior cycles*
    - ❑ *Often needed for scaling or comparison*
    - ❑ *High rate of design changes makes recollection difficult otherwise*
  - *Used for system level review, subsystem integration, independent review, new / follow-on team member orientation*
- ***Once approved, reports typically are under informal configuration control of Mission Systems Engineer***
  - *Briefings can be generated quickly from approved reports*
  - *Briefings contain only information in approved reports*

# Role of (Selected) Resource Margins on Required Convergence



- **Solid black curve in Fig. 3 must be within envelope of required margins**
  - *Power & Dry Mass Margin requirements (per ref. (f)) are shown in Fig. 3*
    - ❑ *End Phase A:  $\geq 25\%$*
    - ❑ *End Phase B:  $\geq 20\%$*
    - ❑ *End Phase C:  $\geq 15\%$*
- **Cost (not shown in Fig. 3) serves as design constraint**
  - *Cost margin (per ref. (g))*
    - ❑ *Cost through Phase D:  $\geq 30\%$  (guideline at Phase B start)*
    - ❑ *Cost through Phase D:  $\geq 25\%$  (requirement at Phase C start)*
- **Other programmatic margin requirements apply as well, e.g.,**
  - *Schedule margin (per ref. (g)), not shown in Fig. 3*



# Recognize Typical (but Unofficial) Phases of Concept Design



- ***Concept design teams developing new designs that advance state of the art often experience four phases of work***

## **1) Unbridled Optimism**

- *This phase features unbridled, optimistic performance desires levied as “requirements” before team gains credible understanding of associated cost & schedule*
- *Meetings often not well-focused on study objectives*
  - ❑ *Instead, feature extended advocacy discussions (e.g., why mission has best science of all competing missions, why it has best chance to win, etc.)*

## **2) Shock**

- *This brief phase usually begins after team completes its first credible cost estimate*

# Recognize Typical (but Unofficial) Phases of Concept Design (Cont'd)



## 3) Denial

- *This phase features abundant rationalizations as to why models used to estimate costs weren't representative*
- *Team points to any aspect of mission - except excessively high technical capability - as reason costs are too high, so science return remains compelling relative to competition*

## 4) Acceptance

- *This phase features ultimate realization technical capability / science return must be lowered to design a credible mission concept*
  - ❑ *One that meets cost & schedule constraints according to established independent review standards*

# NASA Project Life Cycle

## NASA Procedural Requirements 7120.5E

