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AUTOMATED SOLAR PANEL ASSEMBLY LINE

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FINAL REPORT - MAY 1981

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CALIFORNIA INSTITUTE OF TECHNOLOGY
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PAT GALLAGHER
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GREG JONES
DICK KEENAN
DOMINIC SICOLI
DON WILKES
RAGNHIL WHITT

John W. Behm was the technical program monitor for JPL
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I. SUMMARY

This report contains the results of a two-year effort to design, develop and operate automated equipment for the interconnection of solar cells and lamination of cell circuits into modules. The overall objective was to effect near-term reduction of silicon solar cell array costs so as to achieve the 1986 goal of $0.70/W*.

The program consisted of four sections: 1) design of a module that lends itself to automated assembly, 2) design and development of prototype equipment for the interconnection and lamination of solar cells into a completed module, 3) the operation of a pilot production line using the equipment developed in this program, and 4) perform a cost analysis of the production run.

This program was originally proposed as a 12 month effort. However, because of the complexity of the soldering equipment task the program was extended to 27 months. In late 1979, a prototype element of the soldering machine was implemented into the module production operation. This section of the machine consisted of a roller transport mechanism integrated with an electromagnetic induction coil** for soldering continuous ribbon interconnects to the front of solar cells. In a fashion, it was the first step in the mechanization of soldering or "tabbing" solar cells, and this simple mechanism has reliably tabbed about 1.8 million solar cells to date.

In mid-1980, the lamination system began operation in ARCO Solar's automated solar panel facility in Camarillo, California. This

* All costs in this report are given in 1980 dollars.

** The automated soldering machine was subsequently redesigned to use an infrared heat source.
prototype system has produced PV modules representing in excess of one megawatt. The pilot production line operation integrating the completed soldering and lamination equipment was successfully conducted in April 1981.

The following achievements were made on this program:

- a lamination system capable of producing 20 modules/hour
- a soldering machine capable of interconnecting 900 cells/hour
- *a cost reduction of approximately 40% in module materials and labor

* Final SAMICS Format 'A's in this report have not been run. The above statements are based upon preliminary data.
II. INTRODUCTION

The objective of this program was to effect near-term cost reduction in the assembly of solar cell arrays through development of automated module assembly equipment. The specific tasks were to: 1) design a solar cell module that facilitates automated fabrication, 2) design and develop automated solar cell soldering and laminating equipment, and 3) operate a pilot production line with the developed equipment and achieve the following:

- solder interconnects - 12 cells/minute
- laminate modules - 12 modules/hour
- reduce module assembly and material costs to $0.67/W based on the following assumptions:
  - total estimated module cost - $2.24/W (ref.)
  - finished estimated solar cell cost - $1.57/W (ref.)
  - net module assembly/materials cost - $0.67/W (goal)*

The initial stage of the program was devoted to concept development and proof of approach through simple experimental verification. In this phase, laboratory bench models were built to demonstrate and verify concepts. Following this phase was machine design and integration of the various machine elements. The third phase was machine assembly and debugging. In this phase, the various elements were operated as a unit and modifications were made as required. The final stage of development was the demonstration of the equipment in a pilot production operation.

* Assembly cost goal includes realized yields and is based on assumed annual production rate of 1.0 megawatts.
III. MODULE DESIGN

A. APPROACH TO AUTOMATED DESIGN

The origin of module size and configuration in the terrestrial photovoltaic market arose from battery charging requirements. In essence, charging 12 VDC batteries requires a PV module with 33-35 solar cells connected in series to produce 14-15 VDC. Modules typically used 75-100 mm (3-4 inch) diameter cells producing 1-2 ADC so that most modules had a single series string, or 3-4 strings side-by-side for purposes of providing a module of a manageable length and width.

Early ARCO Solar designs used a rectangular shaped circuit of 3 strings (75 mm cells nested side-by-side for space efficiency) of series-connected solar cells as shown in Figure 1. This module was used in the LSA Block III procurement.

In early 1979, the LSA Block IV module design contracts were awarded and it was this design that was developed with automated assembly as its theme. Photovoltaic (PV) applications were still tied to battery charging at this time so ARCO Solar elected to develop automated interconnection of simple series strings. The two distinct advantages to this approach are: 1) the form of simple reels of ribbon interconnects available, and 2) the opportunity to provide redundancy and enhance reliability of the circuit. These features are illustrated in Figures 2 and 3. It was determined at this early stage that future circuit configurations requiring parallel and series combinations could be simply handled by taking multiple series strings.
ARCO Solar BLOCK III MODULE CONFIGURATION
CELL INTERCONNECTION WITH RIBBON REELS

USING REELS OF CONVENTIONAL COPPER RIBBON (SOLDER PLATED) TO FORM SERIES STRING OF SOLAR CELLS --- FUTURE VARIATION IN CIRCUIT (MODULE) LENGTH IS SIMPLY HANDLED BY CUTTING BETWEEN INTERCONNECTED CELLS AS NEEDED.
OLD APPROACH

Cell series connected at edge only -- broken cell results in open circuit.

NEW APPROACH

Cells have ribbons connected over full diameter (front & back) -- minimizes effect of broken cell.

IMPROVED INTERCONNECT RELIABILITY
of any desired length and end-connecting the correct polarities. This is depicted in Figure 4.

In designing the 16-2000 module the approach to cell interconnection and the use of 100 mm (4 inch) diameter solar cells represent the greatest departures from the Block III design. The basic superstrate design was retained and the module size was increased to accommodate the 100 mm solar cell. Figures 5 and 6 are drawings of the circuit and module respectively. Other changes included an extruded frame for sealing, mounting and providing structural rigidity for housing module terminations and a Korad/metal foil back cover for improved protection for the circuit and encapsulant.

B. MATERIALS OF CONSTRUCTION

The rationale in material selection for the 16-2000 module was to approach a 20 year life and implement cost reductions established by the Low-Cost Solar Array Project (LSA) goals.

Tempered glass* was retained as the module superstrate material because of its demonstrated long-life and its excellent optical, thermal and mechanical properties. Polyvinyl butyral** (PVB-SR11) was also retained from the former module design because of its proven performance and approach to automating the encapsulation (lamination) of cell circuits. The number of layers of PVB utilized is four.

An important design improvement in this new module was the

* ASG Industries
** Monsanto
replacement of the metal pan with an extruded aluminum molding. The advantages of this change were improved structural rigidity, better access to the module terminations, ease of array assembly and lower operating temperatures. The framing approach also facilitated mechanized assembly and the introduction of a low-cost sealant suitable for high volume applications. The aluminum was applied with an architectural finish that improves corrosion resistance in a terrestrial environment.

The edge sealant was changed from a vulcanized rubber sealant* to a butyl hot melt**. The reasons for this change were two-fold: 1) it was discovered in temperature/humidity testing that the catalyst (typically an inorganic oxide) was causing the PVB to crosslink and discolor at the perimeter of the module, and 2) this sealant was not suitable for the high volume assembly of modules.

The final change to the module was the replacement of the Tedlar*** back cover material with a Korad-coated mild steel to improve its hermeticity to water vapor and other gaseous pollutants. The addition of this barrier virtually eliminated the passage of oxygen which, in the presence of ultraviolet light (UV), can cause degradation of the PVB.

C. ELECTRICAL AND THERMAL CHARACTERISTICS

The I-V characteristic of the 16-2000 module is shown in

* MIL-S-8802D (9 Dec. 1974) sealing compound
** H.B. Fuller Co., Minneapolis, Minnesota
*** Borg-Warner Co.
**** Dupont Co., Wilmington, Delaware
CELLS WOULD BE MACHINE SOLDERED IN SERIES
AND CUT AT 6 CELLS INSTEAD OF 11 ---
STRINGS WOULD BE ARRANGED INTO CIRCUIT
AND END CONNECTED AS SHOWN.
16-2000 CIRCUIT

FIGURE 5

-11-
Figure 7 and reflects the power increase resulting from the larger 100 mm diameter solar cell and higher efficiency due to lower operating temperature.

An important change in operating characteristics is the lower Nominal Operating Cell Temperature (NOCT) of the ASI 16-2000 module. It has been determined to be 47°C as compared with 58°C of the Block III module. This is a direct result of changing the pan-type frame which was producing a "greenhouse" effect at the rear of the module.

D. PROOF OF DESIGN TESTING

In the development of the 16-2000 design, two types of rigorous tests were applied to module components (during in-house testing by ARCO Solar): thermal cycling to reveal undesirable material combinations in which thermal strains might be induced, and humidity cycling to expose areas of permeation to moisture and its consequences.

Thermal Cycling:

<table>
<thead>
<tr>
<th>Conditions</th>
<th>No. Cycles</th>
<th>No. Modules</th>
</tr>
</thead>
<tbody>
<tr>
<td>-40°C to +90°C</td>
<td>750</td>
<td>6</td>
</tr>
</tbody>
</table>

The temperature ramp was 100°C/hour maximum in accordance with JPL environmental test procedures. Electrical tests and visual examinations were conducted following each 100 cycles. No significant physical changes were observed after 750 cycles and all I-V measurements were within 1% of initial values.
Humidity Cycling:

<table>
<thead>
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<th>Conditions</th>
<th>No. Cycles</th>
<th>No. Modules</th>
</tr>
</thead>
<tbody>
<tr>
<td>23-75°C</td>
<td>60 (one/day for 60 days)</td>
<td>12</td>
</tr>
<tr>
<td>95% RH</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The temperature ramp was done in accordance with MIL-STD-810C, Method 507.1 (2 hours from low to high, 16 hours dwell at high temperature). The one departure from this method was that the upper temperature was increased from 40.5°C to 75°C. Six of the twelve modules had a Tedlar* backing while the balance had a Korad-steel-Korad** backing. Within three days there was evidence of moisture penetration of the Tedlar and debonding in isolated areas of the PVB from the glass. The foil-backed modules exhibited no change in the laminate or evidence of moisture ingress.

* Dupont Trademark  
** Georgia-Pacific Corp.
IV. AUTOMATED EQUIPMENT DESIGN

A. SOLAR CELL ASSEMBLY PROTOTYPE (SCAP)

The purpose of the Solar Cell Assembly Prototype (SCAP) is to interconnect solar cells into a continuous single series string. Figure 8 is a schematic of the first machine concept. This first machine consisted of five elements:

1. Wafer unloading (not shown)
2. Ribbon feed and deployment
3. Soldering mechanism
4. Solder flux removal
5. Handling strip attachment station

Wafer handling or unloading is the process of removing completed solar cells from a plastic cassette into the machine, one at a time. The ribbon feed is two storage reels of solder plated copper ribbon, a roller feed mechanism and a shear for dispensing controlled lengths of dual interconnects to the solar cell.

The soldering mechanism is simply a transport/clamping/heating device that produces solder connections between the solar cell metallization and copper ribbon. Solder paste (a thick film product of solder particles, vehicle and flux) is pre-applied to the finished solar cells prior to entering the SCAP. Solder flux removal is the process of cleaning the residual flux in a fluorinated hydrocarbon/alcohol mixture in an ultrasonic tank. The handling strip attachment station is the application of a perforated plastic strip to the bottom of the completed solar cell string for purposes of handling.
CELL STRINGER

SOLAR CELL ASSEMBLY PROTOTYPE

FIGURE 8
In this first machine concept, wafer transport and alignment from the cassette to the soldering head was to be achieved by using a gravity feed. This is evident in Figure 8 from the slope of this section of the machine.

The first soldering approach was a conductive method. This is depicted in Figure 9. In this design, two opposed, resistively heated copper heads were moved to the cell by a cam operation; soldering was achieved with attendant cooling; the heads were then moved away from the cell and it was advanced to the next position via gravity feed. A working model of the soldering mechanism was fabricated and bench tests of this approach were conducted. The following problems were encountered with this approach:

1. Lubrication of hot moving parts without contamination of the solar cells with lubricant.
2. Temperature control of heads and cooling of cells prior to transport.
3. Obtaining a non-stick heating surface.
4. Complexity of heating mechanism.
5. Cell breakage and alignment problems associated with gravity feed.

The most significant problem was the difficulty in obtaining a non-stick surface on the heating mechanism. A hard, chrome plate finish was first attempted with some success. However, after some use, the remaining rosin from the flux did not permit separation. A second approach was to use TFE Teflon* impregnated
CONDUCTIVE SOLDERING

STEP 1
MOVE CELL INTO POSITION

STEP 2
SHEAR RIBBON & DEPLOY

STEP 3
SOLDER RIBBONS

STEP 4
CELL ADVANCE
into the surface of the soldering head. This, too, presented problems with separation of the interconnects from the head after some use. Finally, an electroless nickel plating that was furnace-oxidized was used with greater success, however, it also had similar problems. Early in the program this approach to soldering was abandoned in favor of such non-contact approaches as electromagnetic induction and infrared heating.

A second element of the original machine that was designed, tested and abandoned was the handling strip attachment station. It was originally thought that the solar cell series string would require stiffening before it could be taken from the machine and handled. The addition of this feature would also allow a more precise spacing control between cells. This machine element was similar in operation to the ribbon feed and soldering mechanism; a roll of perforated, adhesive-backed Mylar* is fed beneath the emerging solar cell string, the cell and Mylar tape are heated, pressed together via transport rollers and the finished string proceeds to a cutoff area where strings are cut to appropriate length. The perforated Mylar is shown in Figure 10.

This machine element was similarly abandoned early in the program for two reasons: first, it was learned that a series of interconnected solar cell strings with dual redundant ribbons could be readily handled on large diameter (20-25 cm/8-10 inches) reels as it emerged from the soldering-defluxing operation; second, the cost of a module-compatible plastic film
PHANTOM LINES INDICATE THE POSITION OF THE SILICON CELL AND THE COPPER INTERCONNECTING RIBBONS.

CELL CENTER-LINE INDICATOR

PRIMARY ALIGNMENT NOTCH

SCALE: HALF SIZE

PERFORATED MYLAR HANDLING STRIP

FIGURE 10
for handling was about $0.003/cm ($0.10/foot). This amounted to $0.90/module.

The concepts for wafer unloading, ribbon feed and solder flux removal remained essentially unchanged and will be discussed in succeeding sections.

1. SOLAR CELL HANDLING AND TRANSPORT

Preparation of solar cells for use in the SCAP required the application of a solder paste. The paste is applied by screen printing and handling of cells is done through the use of polypropylene cassettes familiar to the semiconductor industry*. Each cassette accommodates 25-100 mm cells and is compatible with automated loading equipment**.

Initial work centered around the use of this handling equipment, however, no equipment was available for handling multiple cassettes. The goal in soldering for this program was 12 cells/minute, and in order to best utilize the machine operator a cassette handler/unloader was built*** with expansion capability to accommodate 4-5 cassettes.

This equipment is shown in Figure 11. It consists of a vertical magazine of cassettes that are driven downward by synchronous motors, one wafer at a time. When the cassettes are loaded with cells, the pusher bar displaces a wafer out of the cassette into a wafer alignment/transport conveyor.

The pusher bar then retracts to its rest position and the

*Fluoroware, Co., Chaska Minnesota
**Silec, Sunnyvale, California
***Kinematics, Princeton, New Jersey
cassette stack moves down one wafer position. When a cassette is emptied, it drops out of the magazine into a chute and finally out of the machine into a basket of cassettes. The machine rate was designed for a range of 1-20 cells/minute so that the program goal of 12 cells/minute could be easily accommodated. The one important requirement of the loaded cassettes was the orientation angle of the flats of the solar cells relative to the pusher bar.

This is illustrated in Figure 12. In order to insure proper orientation all cassettes were placed on a flat-finder prior to loading of the magazine.

From the cassette unloader cells are moved onto a set of rails where the alignment and transport occur. As the cell moves onto the rails, a second pusher bar transports the cell into the alignment grips of the conveyor. This is shown in Figure 13. Using the principal of a flat and two points (the flat being the second pusher bar while the points are the forward grips of a station on the conveyor), alignment is effected simultaneously with forward motion of the cell into the ribbon application area. The conveyor is shown in Figure 14.

The conveyor consists of two gear-synchronized tracks with 13 alignment/transport stations. Like the cassette unloader the rate is variable between 1-20 cells/minute.
If $\theta > 10^\circ$ cell will not rotate to proper orientation due to moment arm condition.

Critical angle of cell flat

Figure 12
2. RIBBON FEED AND DEPLOYMENT

The first concept for ribbon feed and deployment was to push the ribbon from reels into guide tubes and onto or below the cell. This idea is shown in Figure 15. Typically the ribbon materials are "pulled" from one end for deployment since their stiffness precludes "pushing" due to buckling. Preliminary tests on .05 mm (.002 inch) thick copper ribbon by 2.6 mm (.1 inch) wide indicated that it could, in fact, be "pushed" through properly designed guides onto or beneath the cell with horizontal alignment of ± .38 mm (.015 inch) over a length of 10.2 cm (4 inches), the length of a 100 mm solar cell. A bench model of this concept was fabricated and tested successfully to demonstrate proof of approach.

A search was then made of industries using and/or manufacturing ribbon or rod feeding equipment. A company* that builds equipment for feeding welding rod was found and contracted to build a modified rod feeder to handle ribbon. A shear was designed in-house and integrated with the ribbon/feeder.

3. SOLDERING METHOD

As mentioned in Section IV A., the first approach to soldering interconnect was conduction and this was abandoned in favor of non-contact approaches such as electromagnetic induction and infrared heating, the former being the primary choice with infrared as a backup. Historically, solar cells

* Norbell Corp., Daytona Beach, Florida
RIBBON STORAGE ROLL

FEED ROLLERS

RIBBON SHEAR

SOLDERING TAKES PLACE HERE

DIRECTION OF CONVEYOR

RIBBON FEED AND DEPLOYMENT

FIGURE 15
have been applied with short ribbon tabs while the cell is in a fixed position and soldered while being clamped together. The application of dual full-length ribbons to the cell while it was in motion appeared feasible, particularly if rollers could clamp the ribbon and cell together long enough for solder joint formation to occur. It was experimentally determined, in the prior section, that long ribbons could be reliably fed above or below the solar cell. The next step was to examine the use of RF induction as a heat source to complement this approach to soldering solar cells.

Following some preliminary screening of RF power supplies and successful attempts to solder full length ribbons to solar cells in a fixed position, a 3 kW RF induction power supply was purchased*. A bench top roller mechanism was designed and integrated with the RF power supply and work coil. This is shown in Figure 16. In early tests two reels of solderplated copper ribbon (not shown) were fed through two sets of rollers and cells were located beneath the ribbons and similarly sent through the rollers as the RF power was activated. The cells were pre-applied with Sn62 solder paste (Sn62/Pb36/Ag2) having a moderately active rosin flux (RMA).

The RF work coil, located between the two sets of rollers and below the cell, was a double hairpin designed to induce

* Cycle-Dyne, Jamaica, New York
RF INDUCTION SOLDERING

Figure 16
current flow in the solar cell grid lines and subsequent heating of the silicon. A piece of Kapton® polymide film was attached to the work coil so as to prevent flux residue from dripping onto the coil. In Table 1, results of early cell interconnection are given. Figure 17 is a photograph of the contact pull test set-up used for measuring solder connection strength.

Using optical methods, measurements of temperature uniformity were made as the solar cell traversed the RF coil. In these tests it was found that the side of the cell closest to the power supply operated at slightly higher temperatures than the side farther from the power supply. Also, the temperature of the leading edge of the cell was found to be lower than the trailing edge. This probably results from wafer heating at the leading edge with subsequent conduction to the trailing edge in addition to the effects of normal induction heating. Figure 18 is the outline of a cell with the observed temperature gradients.

Further refinements of the work coil, roller clamping and drive mechanism gave rise to a useful mechanism that could be used for applying dual ribbon interconnects to the front of individual solar cells (in a so-called "tubbing" operation) and resulted in lower labor content. In August 1979, this simple SCAP machine element was integrated into ARCO Solar's regular module production facility and has reliably soldered about 2,000,000 - 100 mm solar cells.
<table>
<thead>
<tr>
<th>TRANSPORT FEED (CM/SEC)</th>
<th>RF POWER SETTING (%)</th>
<th>CONTACT* PULL TEST (GMS)</th>
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<td>2.5</td>
<td>60</td>
<td>350 - 600</td>
<td>50</td>
</tr>
</tbody>
</table>

* 90° PULL TEST OF COPPER RIBBONS FROM SOLAR CELL USING UNITEK MICROPULL #6-092
EFFECTS OF INDUCTION HEATING ON SOLAR CELL TEMPERATURE

FIGURE 18
4. SOLDER FLUX REMOVAL

The first attempts at solder flux removal was to develop an in-line solvent spray system. This approach is depicted in Figure 19. Based on rates of 2.5 cm/sec. travel through the SCAP, it was not possible to remove flux residue with a spray system using chlorinated solvents such as 1-1-1 trichloroethane, methylene chloride as well as solvent blends using Freon*-alcohol azeotropic mixtures. Evidence of rosin presence was determined both visually and colorimetrically**.

Insufficient removal of flux residue is believed to be a direct result of the interconnect/cell metallization configuration. This is shown in Figure 20. The second approach was to use a warm ultrasonic solution of the aforementioned solutions, determine the dwell time required for residual flux removal, and design a tank that renders sufficient residence time for flux removal. It was determined that 40 seconds dwell in Freon TMS Plus* (90% Freon, 5% ethanol and 5% methanol with a stabilizer) was effective in removal. Figure 21 is the resulting tank designed to provide this required residence time and be integrated as an in-line component***. The tank was equipped with refrigeration coils to minimize solvent loss as well as a solvent recirculating system with a remote still, so that used solvent could be recycled as required.

* Dupont Trademark
** Appendix A
*** Deltasonics, Long Beach, California
SOLVENT SPRAY FLUX REMOVAL

FIGURE 19
CELL INTERCONNECT/METALLIZATION PATTERN

FIGURE 20
B. SOLAR PANEL LAMINATION PROTOTYPE (SPLP)

The purpose of the Solar Panel Lamination Prototype (SPLP) is to encapsulate or laminate the solar cell circuit using polyvinyl butyral (PVB-SR-11)* or similar hot-melt encapsulant to a glass superstrate. In early studies two lamination approaches applicable to photovoltaic modules were examined; both use evacuation followed by pressure application. In the first, atmospheric pressure levels are used while in the second pressures up to about 13 atmospheres are present. Sample laminations produced by both processes resulted in comparable adhesion of the PVB to glass (1.1-1.4 Kg/cm and .9-1.6 Kg/cm respective 90° peel adhesion strengths).

In a low pressure process PVB tends to block or adhere to itself even though the film is ribbed to aid in the evacuation of air. One approach that can be used to minimize blocking and accelerate the evacuation process is a double vacuum. This is illustrated in Figure 22. In this arrangement the module is evacuated while a second vacuum is applied to the rear of the module. The vacuum level is typically 1-5 TORR in both chambers. The prototype chamber used to develop the lamination process is shown in Figure 23. The design of this chamber is such that different sealing approaches can be examined, additional heat sources can be added, if required, and cooling can be implemented if necessary.

1. LAMINATION VESSEL DESIGN

In work with the prototype chamber, two approaches to
DOUBLE VACUUM LAMINATION

FIGURE 22
chamber sealing were examined. In the first, a gasket was placed in the chamber flange and the Tedlar rear module cover was cut oversize so that it could be used as a diaphragm between the two chambers as well as the back cover for the module. The problems with this approach were poor chamber sealing and wrinkling of the Tedlar. The second approach was to use a large sheet of silicone rubber 3.2 mm (.125 inch) thick as both a chamber seal and bladder between the two chambers. This approach worked well and eliminated the O-ring requirement in the flange. The problem of the bladder sticking to the Tedlar was resolved by the addition of a Teflon-coated glass fabric beneath the bladder. This was later changed to a perforated cloth fabric for cost reasons.

In related experiments, it was determined that forced cooling was unnecessary and that heat-up could be accomplished from the lower chamber using a 2.5-3 kW infrared heating unit. These results led to simpler chamber design. Figure 24 illustrates the production chamber design.

2. PROCESS OPTIMIZATION

Figure 25 shows the evolution of the lamination process from work in the prototype chamber to the first production unit. Due to non-uniform lamp temperatures in the prototype unit, the 4 lamp configuration was changed to a 2 lamp arrangement in the bottom of the semi-cylindrical chamber. Polished aluminum lighting sheet (83% reflective) was cut
LAMINATION PROCESS OPTIMIZATION

PROTOTYPE OPERATION (50 MINUTES)

1. EVACUATE LOWER CHAMBER
2. EVACUATE UPPER CHAMBER
3. MAINTAIN UPPER AND LOWER VACUUM FOR 15 MINUTES
4. BACKFILL TOP CHAMBER TO ATMOSPHERIC PRESSURE
5. HEAT TO 150°C (302°F) AND HOLD FOR 15 MINUTES
6. COOL TO 65°C (150°F)
7. BACKFILL LOWER CHAMBER TO ATMOSPHERIC PRESSURE
8. REMOVE FINISHED LAMINATE

PRODUCTION OPERATION (32 MINUTES)

1. EVACUATE LOWER CHAMBER
2. EVACUATE UPPER CHAMBER
3. START HEATUP
4. BACKFILL TOP CHAMBER TO ATMOSPHERE WHEN TEMPERATURE IS 100°C (212°F)
5. HOLD AT 150°C FOR 8 MINUTES
6. BACKFILL LOWER CHAMBER TO ATMOSPHERE
7. REMOVE FINISHED LAMINATE
to fit the curvature of the chamber. The lamps (quartz-
halogen), which were each rated at 5 kW @ 960 V, were
operated at 480 VDC in an on/off mode as dictated by the
need for heat from the controller. At this voltage the
lamps were each rated at about 1.6 kW, and both lamp life
and uniformity were good. High temperature areas in the
center of the lamps were moderated by the addition of
pieces of aluminum lighting strips over the lamps. In
this way it was possible to maintain a temperature of ±
10°C over the .37 m² (4 ft²) area of the glass superstrate.

Early laminations were allowed to cool under vacuum to 65°C
(150°F) since it was thought that edge blow-in of air would
occur while the PVB was soft. Investigation of this aspect
revealed that removal of the laminate at 150°C did not
result in edge blow-in and this step was subsequently
eliminated.

3. PRODUCTION OPERATION

In August 1979, two prototype production units were inte-
grated into ARCO Solar's module production facility and
were operated at yields of 97-98%. These units were oper-
ated on a 35-40 minute cycle such that 3 modules/hour
could be fabricated. Later in 1979, two additional units
were added to double this capacity.

All units had manual valving and temperature control was
maintained by the thermocouple feedback to a temperature
controller. The controller operated a high voltage on/off
VACUUM SECTION

HEAT & PRESSURE SECTION

LAMINATING FIXTURE CAROUSEL

COOL DOWN SECTION

LAMINATION CAROUSEL

FIGURE 26
V. PILOT OPERATION AND SAMIS ANALYSIS

A. PILOT PRODUCTION VERIFICATION

The purpose of this pilot operation was to demonstrate equipment operation by producing 288 module assemblies and prepare a manufacturing cost analysis. This cost information was then used as a data base for SAMIS* preparation and determination of program cost achievements. The production line verification run was conducted April 8 and 9, 1981. Table 2 is the production run history of the auto-soldering equipment indicating downtime and reasons. The lamination equipment was operated continuously during each day shift and a total of 350 modules were manufactured. No downtime was experienced with the lamination equipment.

In Table 3 are the resulting yields from the pilot operation. Below a comparison is made between program goals and achievements from the pilot verification run.

<table>
<thead>
<tr>
<th></th>
<th>PROGRAM GOALS</th>
<th>PILOT PRODUCTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOLDERING RATE</td>
<td>12 cells/minute</td>
<td>16 cells/minute**</td>
</tr>
<tr>
<td>LAMINATION RATE</td>
<td>12 modules/hour</td>
<td>20 modules/hour***</td>
</tr>
</tbody>
</table>

* SAMIS—Standard Assembly-line Manufacturing Industry Simulation. A computer program developed by JPL for DOE to project photovoltaic module fabrication costs.

** Single automated soldering machine.

*** Twelve chamber automated lamination system.
<table>
<thead>
<tr>
<th>CLOK</th>
<th>RUN TIME</th>
<th>DOWN TIME</th>
<th>MAINTENANCE</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>START</td>
<td>9:32:00</td>
<td>12:00</td>
<td>2:00</td>
<td>Broken Cell</td>
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<td>STOP</td>
<td>9:44:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>9:46:00</td>
<td>6:00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>STOP</td>
<td>9:52:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>9:58:00</td>
<td>5:00</td>
<td>6:00</td>
<td>Change Ribbon</td>
</tr>
<tr>
<td>STOP</td>
<td>10:03:00</td>
<td>5:00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>10:23:00</td>
<td>23:00</td>
<td>14:00</td>
<td>Ribbon Jam</td>
</tr>
<tr>
<td>STOP</td>
<td>10:46:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>11:00:00</td>
<td>42:00</td>
<td></td>
<td></td>
</tr>
<tr>
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</tr>
<tr>
<td>START</td>
<td>11:55:00</td>
<td>57:00</td>
<td>13:00</td>
<td>Clean Equipment</td>
</tr>
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<td>STOP</td>
<td>12:52:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>12:57:00</td>
<td>3:00</td>
<td>30:00</td>
<td>Lunch Break</td>
</tr>
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<td>STOP</td>
<td>1:05:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>1:10:00</td>
<td>8:00</td>
<td>5:00</td>
<td>Ribbon Jam</td>
</tr>
<tr>
<td>STOP</td>
<td>1:18:00</td>
<td></td>
<td>82:00</td>
<td>Clean Equipment and make adjust.</td>
</tr>
<tr>
<td>START</td>
<td>2:40:00</td>
<td>12:00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>STOP</td>
<td>2:52:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>START</td>
<td>3:04:00</td>
<td>83:00</td>
<td>12:00</td>
<td>Change Ribbon</td>
</tr>
<tr>
<td>STOP</td>
<td>4:27:00</td>
<td></td>
<td>3:00</td>
<td>Ribbon Jam</td>
</tr>
<tr>
<td>START</td>
<td>4:30:00</td>
<td>22:00</td>
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<td>4:52:00</td>
<td></td>
<td>2:00</td>
<td>Ribbon Jam</td>
</tr>
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TABLE 2 (continued)
AUTO-SOLDERING PRODUCTION RUN HISTORY

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<tr>
<th></th>
<th>CLOCK</th>
<th>RUN TIME</th>
<th>DOWN TIME</th>
<th>MAINTENANCE</th>
<th>NOTES</th>
</tr>
</thead>
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<td>START</td>
<td>4:54</td>
<td>14:00</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>STOP</td>
<td>5:08</td>
<td></td>
<td>2:00</td>
<td></td>
<td>Ribbon Jam</td>
</tr>
<tr>
<td>START</td>
<td>5:10</td>
<td>16:00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STOP</td>
<td>5:26</td>
<td></td>
<td>3:00</td>
<td></td>
<td>Ribbon Stopped</td>
</tr>
<tr>
<td>START</td>
<td>5:29</td>
<td>15:00</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>END OF</td>
<td>RUN</td>
<td>5:44</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td>338:00</td>
<td>138:00</td>
<td>31:00</td>
<td></td>
</tr>
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</table>

| START  | 8:53  | 47:00    |           |             |                |
| STOP   | 9:40  |          |           |             |                |
| START  | 9:47  | 37:00    | 7:00      |             | Change Ribbon  |
| STOP   | 10:24 |          | 4:00      |             | Boat Jam       |
| START  | 10:28 | 97:00    |           |             |                |
| STOP   | 12:05 |          |           |             | Out of Cells   |
| START  | 2:05  | 72:00    |           |             |                |
| STOP   | 3:17  |          |           |             | Change Ribbon  |
| START  | 3:22  | 143:00   |           |             |                |
| END OF | RUN   | 5:45     |           |             |                |
| TOTAL  |       | 396:00   | 8:00      | 12:00       |                |
| GRAND  | TOTAL | 719:00   |           | 43:00       |                |
### TABLE 3
PILOT PRODUCTION YIELD

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<th>SOLDERING</th>
<th>TOTAL</th>
<th>NOT REWORKED</th>
<th>REWORKED</th>
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<tbody>
<tr>
<td>CRACKED CELLS</td>
<td>53</td>
<td>53</td>
<td>--</td>
</tr>
<tr>
<td>MISALIGNED CELLS</td>
<td>361</td>
<td>--</td>
<td>361</td>
</tr>
<tr>
<td>NO RIBBON</td>
<td>55</td>
<td>--</td>
<td>55</td>
</tr>
<tr>
<td>CRACKED CELLS</td>
<td>56</td>
<td>56</td>
<td>--</td>
</tr>
<tr>
<td>USE CLEANER</td>
<td>17</td>
<td>17</td>
<td>--</td>
</tr>
<tr>
<td>CELL SPACING</td>
<td>39</td>
<td>--</td>
<td>39</td>
</tr>
<tr>
<td>CASSETTE JAM</td>
<td>11</td>
<td>11</td>
<td>--</td>
</tr>
<tr>
<td>OTHER</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>592</strong></td>
<td><strong>137</strong></td>
<td><strong>455</strong></td>
</tr>
</tbody>
</table>

**TOTAL NUMBER OF CELLS SOLDERED:** 11,504

**INITIAL SOLDERING YIELD:** 94.85%

**YIELD AFTER REWORK:** 98.81%

**LAMINATION**

**NUMBER OF MODULES LAMINATED:** 350

**YIELD:** 99.8%

* This percentage based upon limited runs. The yield value is not conclusive.*
B. COST ANALYSIS

Appendix A contains the Format A forms for the module assembly manufacturing process, including the two automated equipment/process sequences developed under this program. SAMIS analysis reveals that the module assembly cost is approximately $1.61/pW** based on an assumed yearly production rate of 2 MW/yr. Table 4 summarizes the program cost goals and actual projected costs. As can be seen, the cost goals were not totally met; however, the use of the automated equipment has resulted in a significant cost reduction in actual fact.

At the time this program was proposed as part of the Near Term Cost Reduction Program* to the LSA Project, production modules were primarily fabricated and assembled using hand labor. In-house analysis by ARCO Solar at that time indicated that module assembly costs (labor, materials and all other applicable costs excluding cells) were typically $2.43/pW (1978 dollars). If this same mode of fabrication were performed during the time of the automated equipment demonstration (April 1981) the assembly cost would have increased to approximately $3.15/pW based on an assumed SAMIS average inflation rate of 9% per year. Therefore, the development and use of this equipment has reduced the module assembly cost from $3.15/pW to $1.61/pW. This represents a very significant cost reduction of approximately $1.54/pW (a 49% cost reduction.

* The Near Term Cost Reduction Program was funded as part of a special funding amendment sponsored by Congressman Tsongas.

** Based on preliminary data.
VI. CONCLUSIONS

The conclusions of importance to JPL and LSA program are that a significant reduction in solar cell module manufacturing cost was achieved, and the state-of-the-art of module assembly manufacturing equipment was sufficiently automated to permit large scale low-cost module assembly.
APPENDIX A

COLORIMETRIC DETECTION OF ROSIN

TYPE OF TEST: Rosin insolation and qualitative identification using sucrose/sulfuric acid test.

DESCRIPTION OF TEST: Extract rosin from assembly using methylene chloride (dichloromethane) or toluene. Concentrate extract by forced evaporation. Shake extract with small amount of concentrated sucrose solution. After addition of 2-3 drops of concentrated sulfuric acid, a scarlet red color will develop if rosin is present.

INTERPRETATION: Detection limit of rosin is 1.0mg/liter using this test.
SAMICS

FORMAT "A," "B," and "C" FORMS
### ARCOMOD

<table>
<thead>
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<th>C-2</th>
<th>Descriptive Name of Industry</th>
<th>ARCO MODULE COMPANY</th>
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<tbody>
<tr>
<td>C-3</td>
<td>INDUSTRY OBJECTIVE</td>
<td>Produce peak-watt power</td>
</tr>
<tr>
<td></td>
<td>Units</td>
<td>Peak-watts/year</td>
</tr>
<tr>
<td>C-4</td>
<td>Reference</td>
<td>PAKMOD</td>
</tr>
<tr>
<td></td>
<td>Name</td>
<td>Packed modules in carton</td>
</tr>
<tr>
<td>C-6</td>
<td>Production is Measured in</td>
<td>Carton</td>
</tr>
<tr>
<td>C-7</td>
<td>Hardware Performance</td>
<td>132 Peak-watts/carton</td>
</tr>
<tr>
<td></td>
<td>(Units are C-4 per C-6)</td>
<td></td>
</tr>
<tr>
<td>C-8</td>
<td>Product Design Description</td>
<td>Four 16-2000 Modules in one carton</td>
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### MAKERS OF THE FINAL PRODUCT OF THE INDUSTRY

<table>
<thead>
<tr>
<th>C-9</th>
<th>Company Reference</th>
<th>MODULECO</th>
<th>Market Share</th>
<th>100%</th>
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</thead>
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<td></td>
<td>Market Share</td>
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<td></td>
<td>Company Reference</td>
<td></td>
<td>Market Share</td>
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</tbody>
</table>

PREPARED BY

DATE
### SOLAR MODULAR ASSEMBLY

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<th>(Final) Product(s) Produced</th>
<th>PACKG</th>
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<td>1.</td>
<td>(Final) Process(es)</td>
<td>PAKMOD</td>
</tr>
<tr>
<td>2.</td>
<td>(Intermediate Product(s))</td>
<td>CLEANMOD</td>
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<tr>
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<td>(Intermediate Process(es))</td>
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</tr>
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<td>3.</td>
<td>(Intermediate Product(s))</td>
<td>FRAME</td>
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<td></td>
<td>(Intermediate Process(es))</td>
<td>FRAME</td>
</tr>
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<td>4.</td>
<td>(Intermediate Product(s))</td>
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<td></td>
<td>(Intermediate Process(es))</td>
<td>DSPBUTYL</td>
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<td>5.</td>
<td>(Intermediate Product(s))</td>
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<td>(Intermediate Process(es))</td>
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<td>(Intermediate Process(es))</td>
<td>LAMCKT</td>
</tr>
</tbody>
</table>

#### Purchased Product(s)
- **Supplier and Percentage**
- **Supplier and Percentage**

**PREPARED BY**

**DATE**
### Format B: Company Description (Continued) — Financial Parameters

**Note:** In the LSA SAMICS context, leave this page blank; use default values of all company financial parameters.

#### Company Referent (From Front Side)

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<thead>
<tr>
<th>Financial Parameter</th>
<th>Value</th>
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<tr>
<td>B-1 Percent of Capacity</td>
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</tr>
<tr>
<td>B-2 (Financial) Leverage</td>
<td>1.2 5/5</td>
</tr>
<tr>
<td>B-3 Debt Interest Rate</td>
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<tr>
<td>B-4 Other Tax Rate</td>
<td>2%/yr.</td>
</tr>
<tr>
<td>B-5 Insurance Rate</td>
<td>4%/yr.</td>
</tr>
<tr>
<td>B-6 Facility Life</td>
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<td>B-7 Rate Of Return On Equity</td>
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<td>B-8 Misc. Expense (as) Percentage Of Revenue</td>
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<tr>
<td>B-9 Misc. Expense (as) Percentage Of Operating Expense</td>
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<tr>
<td>B-10 Misc. Expense (as) Percentage Of Book Value</td>
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<td>B-11 Facilities Tax Depreciation Method</td>
<td>DDB</td>
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<tr>
<td>B-12 Facilities Book Depreciation Method</td>
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<tr>
<td>B-13 Facilities Inflation Rate Table</td>
<td>1975 8.0 * (yr. 1%/yr.)</td>
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<tr>
<td>B-14 Raw Materials Inventory Time</td>
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<tr>
<td>B-15 Processing Time Multiplier</td>
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<td>B-16 Finished Goods Inventory Time</td>
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<td>B-17 Accounts Receivable Turnover Time</td>
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<tr>
<td>B-18 Accounts Payable Turnover Time</td>
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<tr>
<td>B-19 Startup Direct Commodity Usage Fraction</td>
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<td>B-20 Startup Production Fraction</td>
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<td>B-21 Cash Balance Operation Time</td>
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<tr>
<td>B-22 Between Process Inventory Time</td>
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</tr>
<tr>
<td>B-24 Fiscal Minutes Per Fiscal Hour</td>
<td>60 min./hr.</td>
</tr>
<tr>
<td>B-25 Fiscal Days Per Fiscal Week</td>
<td>7 days/wk.</td>
</tr>
<tr>
<td>B-26 Fiscal Weeks Per Fiscal Year</td>
<td>52.1429 wks./yr.</td>
</tr>
<tr>
<td>B-27 Closed Weekdays Per Fiscal Year</td>
<td>20 days/yr.</td>
</tr>
<tr>
<td>B-28 Working Hours Per Person Per Shift</td>
<td>8 hrs./person/shift</td>
</tr>
<tr>
<td>B-29 Working Days Per Working Week</td>
<td>5 days/wk.</td>
</tr>
<tr>
<td>B-30 Paid Holidays Per Fiscal Year</td>
<td>8 days/yr.</td>
</tr>
<tr>
<td>B-31 Paid Vacation Days Per Fiscal Year</td>
<td>13.5 days/yr.</td>
</tr>
<tr>
<td>B-32 Working Weeks Per Fiscal Year</td>
<td>52.1429 wks./yr.</td>
</tr>
<tr>
<td>B-33 Average Paid Absenteeism Days Per Fiscal Year</td>
<td>17.5 days/yr.</td>
</tr>
<tr>
<td>B-34 Second Shift Wage Factor</td>
<td>1.18 ($/hr.)/($/hr.)</td>
</tr>
<tr>
<td>B-35 Third Shift Wage Factor</td>
<td>1.20 ($/hr.)/($/hr.)</td>
</tr>
<tr>
<td>B-36 Fourth Shift Wage Factor</td>
<td>1.20 ($/hr.)/($/hr.)</td>
</tr>
<tr>
<td>B-37 Number Of Shifts Per Day</td>
<td>3 shifts/day</td>
</tr>
<tr>
<td>B-38 Facilities (Construction) Contingency Percentage</td>
<td>15%</td>
</tr>
<tr>
<td>B-39 Equipment Contingency Percentage</td>
<td>15%</td>
</tr>
<tr>
<td>DESCRIBITIVE NAME</td>
<td>(a) Process(es)</td>
</tr>
<tr>
<td>------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>5</td>
<td>(a) ASLAMOD</td>
</tr>
<tr>
<td>5</td>
<td>(a) GLWASH</td>
</tr>
<tr>
<td>4</td>
<td>(a) PRLAMCT</td>
</tr>
<tr>
<td>3</td>
<td>(a) TASOD</td>
</tr>
<tr>
<td>2</td>
<td>(a) TACKTSUB</td>
</tr>
<tr>
<td>1</td>
<td>(a) SPGP</td>
</tr>
<tr>
<td>(a) Process(es)</td>
<td>(b) SODPACELL</td>
</tr>
<tr>
<td>(a) Process(es)</td>
<td>(b) CELSTSOD</td>
</tr>
<tr>
<td>(a) Process(es)</td>
<td>(b) SODPACELL</td>
</tr>
</tbody>
</table>

PREPARED BY: [Signature]
DATE: [Date]

JPL 30326-8 12/60
### Format B: Company Description (Continued) — Financial Parameters

Note: In the LSA SAMICS context, leave this page blank; use default values of all company financial parameters.

Company Referent (From Front Side)

LSA SAMICS defaults and appropriate units are shown preprinted.

<table>
<thead>
<tr>
<th>Parameter Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>8-1 Percent of Capacity</td>
<td>100%</td>
</tr>
<tr>
<td>8-2 (Financial) Leverage</td>
<td>1.2 2/3</td>
</tr>
<tr>
<td>8-3 Debt Interest Rate</td>
<td>9.25% 1 yr.</td>
</tr>
<tr>
<td>8-4 Other Tax Rate</td>
<td>2% 1 yr.</td>
</tr>
<tr>
<td>8-5 Insurance Rate</td>
<td>4% 1 yr.</td>
</tr>
<tr>
<td>8-6 Facility Life</td>
<td>40 yrs.</td>
</tr>
<tr>
<td>8-7 Rate Of Return On Equity</td>
<td>20% 1 yr.</td>
</tr>
<tr>
<td>8-8 Misc. Expense (as) Percentage Of Revenue</td>
<td>3% 1 yr.</td>
</tr>
<tr>
<td>8-9 Misc. Expense (as) Percentage Of Operating Expense</td>
<td>4% 1 yr.</td>
</tr>
<tr>
<td>8-10 Misc. Expense (as) Percentage Of Book Value</td>
<td>0% 1 yr.</td>
</tr>
<tr>
<td>8-11 Facilities Tax Depreciation Method</td>
<td>DDB</td>
</tr>
<tr>
<td>8-12 Facilities Book Depreciation Method</td>
<td>SL</td>
</tr>
<tr>
<td>8-13 Facilities Inflation Rate Table</td>
<td>1975 6.0 * (yr. %/yr.)</td>
</tr>
<tr>
<td>8-14 Raw Materials Inventory Time</td>
<td>0.04 yrs.</td>
</tr>
<tr>
<td>8-15 Processing Time Multiplier</td>
<td>1.8 min./min.</td>
</tr>
<tr>
<td>8-16 Finished Goods Inventory Time</td>
<td>0.04 yrs.</td>
</tr>
<tr>
<td>8-17 Accounts Receivable Turnover Time</td>
<td>0.10 yrs.</td>
</tr>
<tr>
<td>8-18 Accounts Payable Turnover Time</td>
<td>0.09 yrs.</td>
</tr>
<tr>
<td>8-19 Startup Direct Commodity Usage Fraction</td>
<td>1.25 units/unit</td>
</tr>
<tr>
<td>8-20 Startup Production Fraction</td>
<td>0.636 units/unit</td>
</tr>
<tr>
<td>8-21 Cash Balance Operation Time</td>
<td>0.06 yrs.</td>
</tr>
<tr>
<td>8-22 Between Process Inventory Time</td>
<td>0 yrs.</td>
</tr>
<tr>
<td>8-23 Fiscal Hours Per Shift</td>
<td>8 hrs./shift</td>
</tr>
<tr>
<td>8-24 Fiscal Minutes Per Fiscal Hour</td>
<td>60 min./hr.</td>
</tr>
<tr>
<td>8-25 Fiscal Days Per Fiscal Week</td>
<td>7 days/wk.</td>
</tr>
<tr>
<td>8-26 Fiscal Weeks Per Fiscal Year</td>
<td>52,1429 wks./yr.</td>
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<td>8-27 Closed Weekdays Per Fiscal Year</td>
<td>20 days/yr.</td>
</tr>
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<td>8-28 Working Hours Per Person Per Shift</td>
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<td>5 days/wk.</td>
</tr>
<tr>
<td>8-30 Paid Holidays Per Fiscal Year</td>
<td>8 days/yr.</td>
</tr>
<tr>
<td>8-31 Paid Vacation Days Per Fiscal Year</td>
<td>13.6 days/yr.</td>
</tr>
<tr>
<td>8-32 Working Weeks Per Fiscal Year</td>
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<tr>
<td>8-33 Average Paid Absenteeism Days Per Fiscal Year</td>
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<td>8-35 Third Shift Wage Factor</td>
<td>1.20 ($/hr.)/($/hr.)</td>
</tr>
<tr>
<td>8-36 Fourth Shift Wage Factor</td>
<td>1.20 ($/hr.)/($/hr.)</td>
</tr>
<tr>
<td>8-37 Number Of Shifts Per Day</td>
<td>3 shifts/day</td>
</tr>
<tr>
<td>8-38 Facilities (Construction) Contingency Percentage</td>
<td>15%</td>
</tr>
<tr>
<td>8-39 Equipment Contingency Percentage</td>
<td>15%</td>
</tr>
</tbody>
</table>
SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

FORMAT A — PROCESS DESCRIPTION

A-1 Process (Referent)

SPSP

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2 (Descriptive Name) of Process</th>
<th>Screen print solder paste</th>
</tr>
</thead>
</table>

PART 1 — PRODUCT DESCRIPTION

A-3 (Product, Referent)   SODPACELL

A-4 Descriptive Name (Product, Name)   Solder paste printed cell

A-6 Unit Of Measure (Product, Units)   Cell

PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6 [Output Rate] (Not Thru)</th>
<th>22.790425</th>
<th>.5%</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7 [Inprocess Inventory, Time]</td>
<td>6.0549548</td>
<td>Calendar Minutes (Used only to compute in-process inventory)</td>
</tr>
<tr>
<td>A-8 [Duty Cycle]</td>
<td>0.85238095</td>
<td>Operating Minutes Per Minute</td>
</tr>
</tbody>
</table>

A-8a [Number Of Shifts Per Day] 3

A-8b [Personnel, Integration, Override, Switch] Off (Off or On)

PART 3 — EQUIPMENT COST FACTORS (Machine Description)

<table>
<thead>
<tr>
<th>A-9 Component (Referent)</th>
<th>PAPRINTER</th>
<th>CSTACKER</th>
<th>CFURNACE</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-9a Component (Descriptive Name)</td>
<td>Printer</td>
<td>Stacker</td>
<td>Furnace</td>
</tr>
<tr>
<td>A-10 Base Year For Equipment Prices (Price, Year)</td>
<td>1979</td>
<td>1979</td>
<td>1979</td>
</tr>
<tr>
<td>A-11 [Purchase, Cost Vs. Quantity, Bought, Table] (Number Of and $ Per Component)</td>
<td>125000</td>
<td>20000</td>
<td>31000</td>
</tr>
<tr>
<td>A-12 Anticipated [Useful Life] (Years)</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>A-13 [Salvage, Value] ($ Per Component)</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>A-14 [Removal, And, Installation, Cost] ($/Component)</td>
<td>1500</td>
<td>200</td>
<td>2500</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975.6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facility) OR PER MACHINE PER SHIFT (Personal)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required Per Machine (Per Shift)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>350</td>
<td></td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3752D</td>
<td>1.0</td>
<td>Person/Shift Operator, Prod Machine</td>
<td></td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required Per Minute</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>1.111.11</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2032D</td>
<td>10</td>
<td>CFM</td>
<td>Compressed air</td>
</tr>
<tr>
<td>E1065D</td>
<td>3.5714285</td>
<td>GR/min</td>
<td>Solder Paste Cream</td>
</tr>
<tr>
<td>E1141D</td>
<td>21.373298</td>
<td></td>
<td>Cell (Dummy) Photo</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>Yield (%)</th>
<th>[Ideal, Ratio] ** Of Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SODPACELL</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
### SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

**FORMAT A — PROCESS DESCRIPTION**

**A-1 Process [Referent]**  
CELSTSOD

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>[Descriptive, Name] of Process</th>
<th>Cell String Soldering</th>
</tr>
</thead>
</table>

**PART 1 — PRODUCT DESCRIPTION**

<table>
<thead>
<tr>
<th>A-3</th>
<th>[Product, Referent]</th>
<th>SCIS</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-4</th>
<th>Descriptive Name [Product, Name]</th>
<th>Solder Cell Into String</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-5</th>
<th>Unit Of Measure [Product, Units]</th>
<th>Cell CK</th>
</tr>
</thead>
</table>

**PART 2 — PROCESS CHARACTERISTICS**

<table>
<thead>
<tr>
<th>A-6</th>
<th>Output, Rate [Not Thruput] Units (given on line A-6) Per Operating Minute</th>
<th>14.66324</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7</td>
<td>Inprocess, Inventory, Time Calendar Minutes (Used only to compute in-process inventory)</td>
<td>6.5986108</td>
</tr>
<tr>
<td>A-8</td>
<td>Duty, Cycle Operating Minutes Per Minute</td>
<td>.875</td>
</tr>
<tr>
<td>A-8a</td>
<td>Number, Of, Shifts, Per, Day Shifts</td>
<td>3</td>
</tr>
<tr>
<td>A-8b</td>
<td>Personnel, Integerization, Override, Switch</td>
<td>Off (Off or On)</td>
</tr>
</tbody>
</table>

**PART 3 — EQUIPMENT COST FACTORS**

<table>
<thead>
<tr>
<th>A-9</th>
<th>Component [Referent]</th>
<th>STRGSOD</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9a</th>
<th>Component [Descriptive, Name]</th>
<th>String Solder</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-10</th>
<th>Base Year For Equipment Prices [Price, Year]</th>
<th>1980</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-11</th>
<th>Purchase, Cost, Vs, Quantity, Bought, Table (Number Of and $ Per Component)</th>
<th>250,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-12</td>
<td>Anticipated [Useful, Life] [Years]</td>
<td>7</td>
</tr>
<tr>
<td>A-13</td>
<td>Salvage, Value [$ Per Component]</td>
<td></td>
</tr>
<tr>
<td>A-14</td>
<td>[Removal, And, Installation, Cost] [$/Component]</td>
<td>10,000</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0,0, (1975 6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>1.69</td>
<td>SqFt</td>
<td>Operator Prod-Machine</td>
</tr>
<tr>
<td>B1752D</td>
<td>2.5</td>
<td>Persons/Shift</td>
<td></td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>1.242833</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2032D</td>
<td>9</td>
<td>CFM</td>
<td>Compressed Air</td>
</tr>
<tr>
<td>EP15D</td>
<td>38.255</td>
<td>GR/min</td>
<td>Interconnecting Ribbon</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>Yield *</th>
<th>Ideal Ratio **</th>
<th>Units Of</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SODPACELL</td>
<td>988</td>
<td>1/33</td>
<td>SCIS</td>
<td></td>
</tr>
</tbody>
</table>

---

*100% minus percentage of required product lost in this process.

**Assume 100% yield here.

***Examples: Modules/Cell or Cells/Wafer.
## SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

### FORMAT A — PROCESS DESCRIPTION

**TACKTSUB**

Note: Names given in brackets ( ) are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>[ Descriptive, Name] of Process</th>
<th>Turn Around CKT Sub-Assembly</th>
</tr>
</thead>
</table>

### PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-3</th>
<th>[Product, Referent]</th>
<th>CKTSUBTA</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-4</th>
<th>Descriptive Name [Product, Name]</th>
<th>CKT sub turn around</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-5</th>
<th>Unit Of Measure [Product, Units]</th>
<th>SUBCKT</th>
</tr>
</thead>
</table>

### PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6</th>
<th>[Output, Rate] (Not Thruput)</th>
<th>10 Units (given on line A-6) Per Operating Minute</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7</td>
<td>[Inprocess, Inventory, Time]</td>
<td>.1 Calendar Minutes (Used only to compute In-process inventory)</td>
</tr>
<tr>
<td>A-8</td>
<td>[Duty, Cycle]</td>
<td>.875 Operating Minutes Per Minute</td>
</tr>
<tr>
<td>A-8a</td>
<td>[Number, Of, Shifts, Per, Day]</td>
<td>3 Shifts</td>
</tr>
<tr>
<td>A-8b</td>
<td>[Personnel, Integration, Override, Switch]</td>
<td>Off (Off or On)</td>
</tr>
</tbody>
</table>

### PART 3 — EQUIPMENT COST FACTORS (Machine Description)

<table>
<thead>
<tr>
<th>A-9</th>
<th>Component [Referent]</th>
<th>TAMACH</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9a</th>
<th>Component [Descriptive, Name]</th>
<th>CKT TA Machine</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-10</th>
<th>Base Year For Equipment Prices [Price, Year]</th>
<th>1980</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-11</td>
<td>[Purchase, Cost, Vs, Quantity, Bought, Table]</td>
<td>20000</td>
</tr>
<tr>
<td>A-12</td>
<td>Anticipated [Useful, Life] [Years]</td>
<td>7</td>
</tr>
<tr>
<td>A-13</td>
<td>[Salvage, Value] [$ Per Component]</td>
<td>0</td>
</tr>
<tr>
<td>A-14</td>
<td>[Removal, And, Installation, Cost] [$/Component]</td>
<td>500</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>27.5 SqFt</td>
<td></td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3752D</td>
<td>1 Person/Shift</td>
<td></td>
<td>Operator Prod-Machine</td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>.1 kWh/min</td>
<td></td>
<td>Electricity</td>
</tr>
<tr>
<td>ELV35D</td>
<td>.00742857 PR/min</td>
<td></td>
<td>Gloves cotton</td>
</tr>
<tr>
<td>EP16D</td>
<td>.008 LB/min</td>
<td></td>
<td>200 x .005 Ribbon</td>
</tr>
</tbody>
</table>

### PART 5 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>A24</th>
<th>A28</th>
<th>A26</th>
<th>A27</th>
<th>A25</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Yield (%)</td>
<td>Ideal, Ratio (%)</td>
<td>Units Out/Units In</td>
<td>Units Of A-26 ***</td>
</tr>
<tr>
<td></td>
<td>100</td>
<td></td>
<td></td>
<td>SUBCKT</td>
</tr>
</tbody>
</table>

**Notes:**
- *100% minus percentage of required product lost in this process.
- **Assume 100% yield here.**
- ***Examples: Modules/Cell or Chip/Wafer.***
### ORIGINAL PAGE 13
OF POOR QUALITY

**SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS**

**FORMAT A — PROCESS DESCRIPTION**

#### A-1 Process [Referent]

| TASOD |

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2 [Descriptive, Name] of Process</th>
<th>Turn around soldering</th>
</tr>
</thead>
</table>

#### PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-3 [Product, Referent]</th>
<th>SODMODCK</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-4 Descriptive Name [Product, Name]</th>
<th>Solder several strings together</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-5 Unit Of Measure [Product, Units]</th>
<th>Module</th>
</tr>
</thead>
</table>

#### PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6 [Output, Rate] (Not Thruput)</th>
<th>1.155</th>
<th>Units (given on line A-6) Per Operating Minute</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-7 [Inprocess, Inventory, Time]</th>
<th>103.5</th>
<th>Calendar Minutes (Used only to compute in-process inventory)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-8 [Duty, Cycle]</th>
<th>0.9375</th>
<th>Operating Minutes Per Minute</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-8a [Number, Of, Shifts, Per, Day]</th>
<th>3</th>
<th>Shifts</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-8b [Personnel, Integration, Override, Switch]</th>
<th>Off</th>
<th>(Off or On)</th>
</tr>
</thead>
</table>

#### PART 3 — EQUIPMENT COST FACTORS [Machine Description]

<table>
<thead>
<tr>
<th>A-9 Component [Referent]</th>
<th>TABECH</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9a Component [Descriptive, Name]</th>
<th>Bench</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-10 Base Year For Equipment Prices [Price, Year]</th>
<th>1980</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-11 [Purchase, Cost, Vs, Quantity, Bought, Table]</th>
<th>3000</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-12 Anticipated [Useful, Life] [Years]</th>
<th>7</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-13 [Salvage, Value] ($ Per Component)</th>
<th>0</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-14 [Removal, And, Installation, Cost] [$/Component]</th>
<th>500</th>
</tr>
</thead>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0, 0, (1976 8.0 -), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
**PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)**

<table>
<thead>
<tr>
<th>A-16</th>
<th>A-18</th>
<th>A-19</th>
<th>A-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Catalog Number</td>
<td>Amount Required Per Machine (Per Shift)</td>
<td>Units</td>
<td>Requirement Description or Name</td>
</tr>
<tr>
<td>A2096D</td>
<td>35.5 SqFt</td>
<td></td>
<td>Manufacturing space</td>
</tr>
<tr>
<td>B3032D</td>
<td>1.0 Person/Shift</td>
<td></td>
<td>Assembler Electronics</td>
</tr>
</tbody>
</table>

**PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE**

<table>
<thead>
<tr>
<th>A-20</th>
<th>A-22</th>
<th>A-23</th>
<th>A-21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Catalog Number</td>
<td>Amount Required Per Machine Per Minute</td>
<td>Units</td>
<td>Requirement Description or Name</td>
</tr>
<tr>
<td>C1032B</td>
<td>0.002 kWh/min</td>
<td></td>
<td>Electricity</td>
</tr>
<tr>
<td>E1685D</td>
<td>0.00777</td>
<td></td>
<td>Gloves</td>
</tr>
</tbody>
</table>

**PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required Product (Reference)</td>
<td>Yield (%)</td>
<td>Ideal, Ratio (%)</td>
<td>Units Out/Units In</td>
<td>Units of A-28***</td>
</tr>
<tr>
<td>SCIS</td>
<td>100</td>
<td>1/1</td>
<td>MODULE/CELLCK</td>
<td>SODMODCK</td>
</tr>
<tr>
<td>CKTSUBTA</td>
<td>100</td>
<td>1</td>
<td>MOD/SUBCKT</td>
<td></td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
*Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

FORMAT A — PROCESS DESCRIPTION

A-1 Process (Referent) PRLAMCT

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2 (Descriptive Name) of Process</th>
<th>Prelamination CKT test</th>
</tr>
</thead>
</table>

PART 1 — PRODUCT DESCRIPTION

A-3 [Product, Referent] PRELMCKT

A-4 Descriptive Name [Product, Name] Test ckt for being fully operable

A-5 Unit Of Measure [Product, Units] Module

PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6 (Output, Rate) (Not Thruput)</th>
<th>1.33333</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7 (Inprocess, Inventory, Time)</td>
<td>17.25</td>
</tr>
<tr>
<td>A-8 (Duty, Cycle)</td>
<td>.875</td>
</tr>
<tr>
<td>A-9a (Number, Of, Shifts, Per, Day)</td>
<td>3</td>
</tr>
<tr>
<td>A-9b [Personnel, Integration, Override, Switch]</td>
<td>Off</td>
</tr>
</tbody>
</table>

PART 3 — EQUIPMENT COST FACTORS (Machine Description)

<table>
<thead>
<tr>
<th>A-9 Component (Referent)</th>
<th>XENON Generator</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-9a Component (Descriptive, Name)</td>
<td>Gauge</td>
</tr>
<tr>
<td>A-10 Base Year For Equipment Prices [Price, Year]</td>
<td>1979</td>
</tr>
<tr>
<td>A-11 [Purchase, Cost, Vs, Quantity, Bought, Table] (Number Of and $ Per Component)</td>
<td>4500</td>
</tr>
<tr>
<td>A-12 Anticipated [Useful, Life] (Years)</td>
<td>7</td>
</tr>
<tr>
<td>A-13 [Salvage, Value] ($ Per Component)</td>
<td>1000</td>
</tr>
<tr>
<td>A-14 [Removal, And, Installation, Cost] ($/Component)</td>
<td>500</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 +), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

#### Part 4 - Direct Requirements Per Machine (Facilities) or Per Machine Per Shift (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>38</td>
<td>Soft</td>
</tr>
<tr>
<td>B3752D</td>
<td>1</td>
<td>Persons/Shift Operator Prod-Mach</td>
</tr>
</tbody>
</table>

#### Part 5 - Direct Requirements Per Machine Per Minute

(SAM1S will ask first for Byproducts)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>166666 kWh/min</td>
<td>Electricity</td>
</tr>
</tbody>
</table>

#### Part 6 - Intra-Industry Product(s) Required

<table>
<thead>
<tr>
<th>Reference</th>
<th>Yield (%)</th>
<th>Ideal Ratio (%)</th>
<th>Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SODMODCK</td>
<td>0.995</td>
<td>1/1</td>
<td></td>
<td>PRELMCKT</td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
### Solar Array Manufacturing Industry Costing Standards

**Format A — Process Description**

<table>
<thead>
<tr>
<th>A-1 Process [Referent]</th>
<th>GLSWASH</th>
</tr>
</thead>
</table>

**Note:** Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2 (Descriptive, Name) of Process</th>
<th>Glass washing</th>
</tr>
</thead>
</table>

#### PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-3 [Product, Referent]</th>
<th>GLASS</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-4 Descriptive Name [Product, Name]</th>
<th>Wash 1'X4' Pane of glass</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-5 Unit Of Measure [Product, Units]</th>
<th>Glass</th>
</tr>
</thead>
</table>

#### PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6 (Output, Rate) (Not Thruput)</th>
<th>0.5 Units (given on line A-6) Per Operating Minute</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-7 (Inprocess, Inventory, Time)</th>
<th>160 Calendar Minutes (Used only to compute in-process inventory)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-8 [Duty, Cycle]</th>
<th>0.83174603 Operating Minutes Per Minute</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9a (Number, Of, Shifts, Per, Day)</th>
<th>3 Shifts</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9b [Personnel, Integration, Override, Switch]</th>
<th>Off (Off or On)</th>
</tr>
</thead>
</table>

#### PART 3 — EQUIPMENT COST FACTORS (Machine Description)

<table>
<thead>
<tr>
<th>A-9 Component [Referent]</th>
<th>GLASWASH</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-9a Component [Descriptive, Name]</th>
<th>Glass washing</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-10 Base Year For Equipment Prices [Price, Year]</th>
<th>1980</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-11 [Purchase, Cost, Vs, Quantity, Bought, Table]</th>
<th>17000 (Number Of and $ Per Component)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-12 Anticipated [Useful, Life] [Years]</th>
<th>7</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-13 [Salvage, Value] [$ Per Component]</th>
<th>$</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>A-14 [Removal, And, Installation, Cost] [$/Component]</th>
<th>500</th>
</tr>
</thead>
</table>

**Note:** The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, 11975.0.0.0, DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>336</td>
<td>SqFt</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3752D</td>
<td>2.0</td>
<td></td>
<td>Operator, Prod-Machine</td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>1.0564055</td>
<td>kWh/min</td>
<td>Electricity 8.5 HP</td>
</tr>
<tr>
<td>C1016B</td>
<td>0.167293589</td>
<td>Curt</td>
<td>Water domestic</td>
</tr>
<tr>
<td>E1815D</td>
<td>2.0</td>
<td>2pcs/min</td>
<td>Glass, Sunadex</td>
</tr>
<tr>
<td>ECD11D</td>
<td>0.00469886836</td>
<td>LB</td>
<td>#3317/098729-00 $740/550#</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>[Required Product]</th>
<th>[Yield]</th>
<th>[Ideal Ratio] ** Of</th>
<th>Units Out/Units In</th>
<th>Units Of A-26***</th>
</tr>
</thead>
</table>

---

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
#5.5

## SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

**FORMAT A - PROCESS DESCRIPTION**

<table>
<thead>
<tr>
<th>A-1 Process [Referent]</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASLMOD</td>
</tr>
</tbody>
</table>

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

### PART 1 - PRODUCT DESCRIPTION

| A-2 [Descriptive Name] of Process | Assemble Lamination module |

### PART 2 - PROCESS CHARACTERISTICS

| A-6 [Output, Rate] (Not Throughput) | .33333 Units (given on line A-6) Per Operating Minute |
| A-7 [Inprocess, Inventory, Time]    | Calendar Minutes (Used only to compute in-process inventory) |
| A-8 [Duty, Cycle]                  | .875 Operating Minutes Per Minute |
| A-8a [Number, Of, Shifts, Per, Day] | 3 Shifts |
| A-8b [Personnel, Integration, Override, Switch] | Off (Off or On) |

### PART 3 - EQUIPMENT COST FACTORS (Machine Description)

| A-9 Component [Referent] | ATOMCHAM |
| A-9a Component [Descriptive, Name] | Ball Chamber |
| A-10 Base Year For Equipment Prices [Price, Year] | 1980 |
| A-11 Purchase, Cost, Vs, Quantity, Bought, Table (Number Of and $ Per Component) | 150000 |
| A-12 Anticipated [Useful, Life] [Years] | 7 |
| A-13 [Salvage, Value] [$ Per Component] | Ø |
| A-14 (Removal, And, Installation, Cost) [$/Component] | 1000 |

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA, SAMICS context, use 0.0, (1975.6.0 +1), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 - DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>851,35937</td>
<td>SqFt</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B308013</td>
<td>2.0</td>
<td></td>
<td>Persons/Shift Assembler Module</td>
</tr>
</tbody>
</table>

### PART 5 - DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>18331742</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>EG22D</td>
<td>5.3333333</td>
<td></td>
<td>PVB</td>
</tr>
<tr>
<td>EM101OD</td>
<td>1.3333333</td>
<td>SqFt</td>
<td>CORAD</td>
</tr>
<tr>
<td>B1815D</td>
<td>1.3333333</td>
<td>SqFt</td>
<td></td>
</tr>
</tbody>
</table>

### PART 6 - INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>[Required Product]</th>
<th>[Yield]*</th>
<th>[Ideal Ratio]**</th>
<th>[Units Out/Units In]</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLGLASS</td>
<td>1.0</td>
<td>1/1</td>
<td>MODULE/GLASS ASMMOD</td>
<td></td>
</tr>
<tr>
<td>PRELNCRT</td>
<td>1.0</td>
<td>1/1</td>
<td>MODULE/MODULE</td>
<td></td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
**SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS**

**FORMAT A — PROCESS DESCRIPTION**

**A1 Process (Referent)**

**LAMMOD**

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A2 (Descriptive Name) of Process</th>
<th>Glass &amp; circuit lamination</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PART 1 — PRODUCT DESCRIPTION</strong></td>
<td></td>
</tr>
<tr>
<td>A3 [Product, Referent]</td>
<td>LAMCKT</td>
</tr>
<tr>
<td>A4 Descriptive Name [Product, Name]</td>
<td>Lamination of cell circuit to glass superstrate Module</td>
</tr>
<tr>
<td>A5 Unit Of Measure [Product, Units]</td>
<td></td>
</tr>
<tr>
<td><strong>PART 2 — PROCESS CHARACTERISTICS</strong></td>
<td></td>
</tr>
<tr>
<td>A6 [Output, Rate] (Not Thruput)</td>
<td>2886813188.5% Loss Units (given on line A6) Per Operating Minute</td>
</tr>
<tr>
<td>A7 [Inprocess, Inventory, Time]</td>
<td>189.58333 Calendar Minutes (Used only to compute in process inventory)</td>
</tr>
<tr>
<td>A8D [Duty, Cycle]</td>
<td>0.875 Operating Minutes Per Minute</td>
</tr>
<tr>
<td>A8e (Number, Of, Shifts, Per, Day)</td>
<td>3 Shifts</td>
</tr>
<tr>
<td>A8b [Personnel, Integration, Override, Switch]</td>
<td>Off (Off or On)</td>
</tr>
<tr>
<td><strong>PART 3 — EQUIPMENT COST FACTORS</strong> (Machine Description)</td>
<td></td>
</tr>
<tr>
<td>A9 Component [Referent]</td>
<td>LACHAMB Lam chamber</td>
</tr>
<tr>
<td>A9a Component [Descriptive, Name]</td>
<td></td>
</tr>
<tr>
<td>A10 Base Year For Equipment Prices [Price, Year]</td>
<td>1980</td>
</tr>
<tr>
<td>A11 [Purchase, Cost, Vs, Quantity, Bought, Table] (Number of and $ Per Component)</td>
<td>200000</td>
</tr>
<tr>
<td>A12 [Anticipated, Useful, Life, (Years)]</td>
<td>7</td>
</tr>
<tr>
<td>A13 [Salvage, Value] ($ Per Component)</td>
<td>0</td>
</tr>
<tr>
<td>A14 [Removal And, Installation, Cost] ($/Component)</td>
<td>2500</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975.60+), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required (Per Machine)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>647,2222</td>
<td>SqFt</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3U48D</td>
<td>2.0</td>
<td>Person/Shift Assembler encapsulator</td>
<td></td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required (Per Machine)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>.20</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2012D</td>
<td>1.0</td>
<td>CFM</td>
<td>Compressed air</td>
</tr>
<tr>
<td>E1565D</td>
<td>.0071428571</td>
<td>Pairs</td>
<td>Gloves</td>
</tr>
<tr>
<td>E1569B</td>
<td>.0021978021</td>
<td>Sheet</td>
<td>Rubber sheets</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>[Yield]</th>
<th>Ideal Ratio** Of Units Out/Units In</th>
<th>Units Of A:26***</th>
<th>Just Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASMMOD</td>
<td>1.0</td>
<td>1/1</td>
<td>Module/Module</td>
<td>LAMCKT</td>
</tr>
</tbody>
</table>

---

*a* 100% minus percentage of required product lost in this process.

*b* Assume 100% yield here.

**Examples: Modules/Cell or Cells/Infar.
**SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS**

**FORMAT A — PROCESS DESCRIPTION**

**A-1 Process [Referent]**

POSTLAMCET

---

**Note:** Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

### PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-2 (Descriptive Name) of Process</th>
<th>Post lamination circuit test</th>
</tr>
</thead>
</table>

### PART 2 — PROCESS CHARACTERISTICS

| A-5 (Output Rate) (Not Through) | 1.33333 Units (given on line A-5) Per Operating Minute |
| A-6 (Inprocess Inventory Time)   | 17.25 Calendar Minutes (Used only to compute in-process inventory) |
| A-7 (Duty Cycle)                | .875 Operating Minutes Per Minute |
| A-8 (Number Of Shifts Per Day)  | 3 Shifts |
| A-8b (Personnel Integration, Override, Switch) | Off (Off or On) |

### PART 3 — EQUIPMENT COST FACTORS (Machine Description)

| A-9 Component [Referent] | XENON |       |
| A-9a Component [Descriptive Name] | Generator |       |
| A-10 Base Year For Equipment Prices [Price, Year] | 1979 |       |
| A-11 [Purchase, Cost, Vs. Quantity, Bought, Table] (Number Of and $ Per Component) | 4500 |       |
| A-12 Anticipated [Useful, Life] [Years] | 7 |       |
| A-13 [Salvage, Value] [$ Per Component] | 1000 |       |
| A-14 [Removal, And, Installation, Cost] [$/Component] | 500 |       |

---

**Note:** The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 +), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

**A-18 Process Referent (From Front Side Line A-1)**

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A296D</td>
<td>38</td>
<td>SqFt</td>
<td>Manufacturing space</td>
</tr>
</tbody>
</table>

### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

(Facility, Or, Personnel Requirement)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required (Expense Item Amount, Per Machine)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>4 Persons/Shift</td>
<td></td>
<td>Operator Prod-Mach</td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

(Byproduct) and (Utility, Or, Commodity Requirement)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required (Expense Item Amount, Per Machine Per Minute)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>.16666 KWh/min</td>
<td></td>
<td>Electricity</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Product</th>
<th>Yield (%)</th>
<th>Ideal Ratio (%) **</th>
<th>Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAMCKT</td>
<td>.995</td>
<td>1/1</td>
<td>MODULE/MODULE</td>
<td>POSLMCKT</td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.

**Assume 100% yield here.

***Examples: Modules/Cell or Cells/Wafer.
### Format A — Process Description

#### A-1 Process [Referent]
EDGTRM

---

#### A-2 [Descriptive Name] of Process
Lamination edge trim

---

#### PART 1 — Product Description

<table>
<thead>
<tr>
<th>A-3 [Product, Referent]</th>
<th>TRMLAM</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-4 Descriptive Name [Product, Name]</td>
<td>Trim excess lam from edge of module</td>
</tr>
<tr>
<td>A-5 Unit Of Measure [Product, Units]</td>
<td>Module</td>
</tr>
</tbody>
</table>

---

#### PART 2 — Process Characteristics

<table>
<thead>
<tr>
<th>A-6 [Output, Rate] (Not Thruput)</th>
<th>83333</th>
<th>Units (given on line A-6) Per Operating Minute</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7 [Inprocess, Inventory, Time]</td>
<td>2.25</td>
<td>Calendar Minutes (Used only to compute in-process inventory)</td>
</tr>
<tr>
<td>A-8 [Duty, Cycle]</td>
<td>875</td>
<td>Operating Minutes Per Minute</td>
</tr>
<tr>
<td>A-9a [Number, Of, Shifts, Per, Day]</td>
<td>3</td>
<td>Shifts</td>
</tr>
<tr>
<td>A-9b [Personnel, Integerization, Override, Switch]</td>
<td>Off</td>
<td>(Off or On)</td>
</tr>
</tbody>
</table>

---

#### PART 3 — Equipment Cost Factors

<table>
<thead>
<tr>
<th>A-9 Component [Referent]</th>
<th>ETRIM</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-9a Component [Descriptive, Name]</td>
<td>Edge trim</td>
</tr>
<tr>
<td>A-10 Base Year For Equipment Prices [Price, Year]</td>
<td>1980</td>
</tr>
<tr>
<td>A-11 (Purchase, Cost, Vs, Quantity, Bought, Table) (Number Of and $ Per Component)</td>
<td>≥1000</td>
</tr>
<tr>
<td>A-12 Anticipated [Useful, Life] (Years)</td>
<td>7</td>
</tr>
<tr>
<td>A-13 [Salvage, Value] ($ Per Component)</td>
<td>50</td>
</tr>
<tr>
<td>A-14 [Removal, And, Installation, Cost] ($/Component)</td>
<td>10</td>
</tr>
</tbody>
</table>

---

**Note:**

The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>27.5 SqFt</td>
<td></td>
<td>Manufacturing space</td>
</tr>
<tr>
<td>J3004D</td>
<td>1 Persons/Shift</td>
<td></td>
<td>Assemble module</td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

(SAM's will ask first for Byproducts)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>EG1030D</td>
<td>47619047 Blades/min</td>
<td></td>
<td>Razor blades</td>
</tr>
<tr>
<td>EL030D</td>
<td>0.001428571 Fair</td>
<td></td>
<td>Gloves cotton</td>
</tr>
<tr>
<td>EL370D</td>
<td>33333 Each</td>
<td></td>
<td>Label SM</td>
</tr>
<tr>
<td>EL372D</td>
<td>33333 Each</td>
<td></td>
<td>Label Grounding</td>
</tr>
<tr>
<td>EL371D</td>
<td>33333 Each</td>
<td></td>
<td>Label Warning</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Reference</th>
<th>Yield (%)</th>
<th>Ideal Ratio Of Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>POSTMCKT</td>
<td>1.0</td>
<td>1/1</td>
<td>MODULE/MODULE</td>
</tr>
<tr>
<td>TRMLAM</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.*

**Assume 100% yield here.

***Examples: Modules/Cell or Cells/Wafer.**
### Solar Array Manufacturing Industry Costing Standards

**FORMAT A — PROCESS DESCRIPTION**

**A-1 Process [Referent]**

**TERMSOD**

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>[Descriptive Name] of Process</th>
<th>Terminal soldering</th>
</tr>
</thead>
</table>

### PART 1 — PRODUCT DESCRIPTION

**A-3** [Product, Referent] **SODTRLUG**

**A-4** Descriptive Name [Product, Name] **Solder terminal lug to module**

**A-5** Unit Of Measure [Product, Units] **Module**

### PART 2 — PROCESS CHARACTERISTICS

**A-6** [Output, Rate] (Not Through) **.75** Units (given on line A-6) Per Operating Minute

**A-7** [Inprocess, Inventory, Time] **1,33333** Calendar Minutes (Used only to compute in-process inventory)

**A-8** [Duty, Cycle] **.875** Operating Minutes Per Minute

**A-8a** [Number, Of, Shifts, Per, Day] **3** Shifts

**A-8b** [Personnel, Integration, Override, Switch] **off** (Off or On)

### PART 3 — EQUIPMENT COST FACTORS [Machine Description]

**A-9** Component [Referent] **INDHTR**

**A-9a** Component [Descriptive, Name] **Induction Heater**

**A-10** Base Year For Equipment Prices [Price, Year] **1979**

**A-11** [Purchase, Cost, Vs, Quantity, Bought, Table] (Number Of and $ Per Component) **10000**

**A-12** Anticipated [Useful, Life] [Years] **7**

**A-13** [Salvage, Value] [$ Per Component] **1000**

**A-14** [Removal, And, Installation, Cost] [$/Component] **1000**

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use **0.0** (1975 6.0 +), **DDB**, and **SL**. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Part 4 - Direct Requirements per Machine (Facilities) or per Machine per Shift (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>104</td>
<td>SqFt</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3032D</td>
<td>1.0</td>
<td>Persons/Shift</td>
<td>Assembler, Electronics</td>
</tr>
</tbody>
</table>

### Part 5 - Direct Requirements per Machine per Minute

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>.3125</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2032D</td>
<td>.1</td>
<td>CFM</td>
<td>Compressed Air</td>
</tr>
<tr>
<td>E1065D</td>
<td>.39682538</td>
<td>GR.</td>
<td>Solder paste</td>
</tr>
<tr>
<td>E1905D</td>
<td>1.5</td>
<td>Each</td>
<td>2 Terminal lugs</td>
</tr>
<tr>
<td>E1915D</td>
<td>1.5</td>
<td>&quot;</td>
<td>2 Screw 10-32</td>
</tr>
<tr>
<td>E1910D</td>
<td>1.5</td>
<td>&quot;</td>
<td>2 Flat Washer</td>
</tr>
<tr>
<td>E1905D</td>
<td>1.5</td>
<td>&quot;</td>
<td>2 Lock Washer</td>
</tr>
</tbody>
</table>

### Part 6 - Intra-Industry Product(s) Required

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>Yield</th>
<th>Ideal Ratio</th>
<th>Units Out/Units In</th>
<th>Units of A-28***</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>TRMLAM</td>
<td>1.0</td>
<td>1/1</td>
<td>MODULE/MODULE</td>
<td>SOLTRlug</td>
<td></td>
</tr>
</tbody>
</table>

---

* 100% minus percentage of required product lost in this process.
** Assume 100% yield here.
*** Examples: Modules/Cell or Cells/Wafer.
SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

FORMAT A — PROCESS DESCRIPTION

A-1 Process [Referent]
HIPOT

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>Descriptive Name of Process</th>
<th>Hi voltage pot test</th>
</tr>
</thead>
</table>

PART 1 — PRODUCT DESCRIPTION

A-3 [Product, Referent] HIPOTTEST

A-4 Descriptive Name [Product, Name] Hi voltage pot test

A-5 Unit Of Measure [Product, Units] Module

PART 2 — PROCESS CHARACTERISTICS

A-6 [Output, Rate] (Not Thruput) Units (given on line A-6) Per Operating Minute

A-7 [Inprocess, Inventory, Time] Calendar Minutes (Used only to compute in-process inventory)

A-8 [Duty, Cycle] Operating Minutes Per Minute

A-8a [Number, Of, Shifts, Per, Day] 3 Shifts

A-8b [Personnel, Integration, Override, Switch] Off (Off or On)

PART 3 — EQUIPMENT COST FACTORS (Machine Description)

A-9 Component [Referent] HIPOTTEST

A-9a Component [Descriptive, Name] Hi pot test

A-10 Base Year For Equipment Prices [Price, Year] 1980

A-11 [Purchase, Cost, Vs, Quantity, Bought, Table] (Number Of and $ Per Component) 1200

A-12 Anticipated [Useful, Life] (Years) 7

A-13 [Salvage, Value] ($ Per Component) 500

A-14 [Removal, And, Installation, Cost] ($/Component) 300

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 0.0 +), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

**A-15 Process Referent (From Front Side Line A-1)**

**HIPOT**

<table>
<thead>
<tr>
<th><strong>PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A-15</strong></td>
</tr>
</tbody>
</table>
| Catalog Number (Expense Item Referent) | Amount Required Per Machine (Per Shift) (Amount Per Machine) | Importance 

| **A2096D** | **27.5** | **ScFt** |
| **B3704B** | **1** | **Persons/Shift** |
| **Manufacturing Space** |

<table>
<thead>
<tr>
<th><strong>PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A-20</strong></td>
</tr>
<tr>
<td>Catalog Number (Expense Item Referent)</td>
</tr>
</tbody>
</table>

| **C1032B** | **.1** | **KWh/min** |
| **Electricity** |

<table>
<thead>
<tr>
<th><strong>PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A-24</strong></td>
</tr>
<tr>
<td>Required Product</td>
</tr>
</tbody>
</table>

| **SODTRUG** | **.995** | **1/1** | **MODULE/MODULE** |

**HIPOTTEST**

---

*100% minus percentage of required product lost in this process.

**Assume 100% yield here.

***Examples: Modules/Cell or Cells/Wafer.**
### PART 1 — PRODUCT DESCRIPTION

| A-2 | Descriptive Name of Process | Framing the module |

### PART 2 — PROCESS CHARACTERISTICS

| A-6 | (Output, Rate) (Not Through) | 3.3333 Units (given on line A-5) Per Operating Minute |
| A-7 | (Inprocess, Inventory, Time) | 69.0 Calendar Minutes (Used only to compute In-process inventory) |
| A-8 | (Duty, Cycle) | 0.875 Operating Minutes Per Minute |
| A-8a | (Number, Of, Shifts, Per, Day) | 3 Shifts |
| A-8b | (Personnel, Integration, Override, Switch) | Off (Off or On) |

### PART 3 — EQUIPMENT COST FACTORS (Machine Description)

| A-9 | Component (Referent) | FIXTURE | HEATER |
| A-9a | Component (Descriptive, Name) | Wood Fixture | Flat Heater |
| A-10 | Base Year For Equipment Prices (Price, Year) | 1980 | 1980 |
| A-11 | Purchase, Cost, Vs, Quantity, Bought, Table (Number Of and $ Per Component) | 2000 | 300 |
| A-12 | Anticipated [Useful, Life] (Years) | 7 | 7 |
| A-13 | Salvage, Value ($ Per Component) | 100 | 100 |
| A-14 | Removal, And, Installation, Cost ($/Component) | 100 | 100 |

Note: The SAMIS computer program also prompts for the (Payment, Float, Interval), the (Inflation, Rate, Table), the (Equipment, Tax, Depreciation, Method), and the (Equipment, Book, Depreciation, Method). In the LSA SAMICS context, use 0.0, (1975:6.0+1), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

#### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>94,666666</td>
<td></td>
<td>SGFt, Manufacturing Space</td>
</tr>
<tr>
<td>B3080D</td>
<td>1</td>
<td></td>
<td>Person/Shift, Assembly Module</td>
</tr>
</tbody>
</table>

#### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>2892</td>
<td>kW/h</td>
<td>Electricity</td>
</tr>
<tr>
<td>E1920D</td>
<td>2.2857142</td>
<td>Screw/min</td>
<td>Screw #320700416-01</td>
</tr>
</tbody>
</table>

#### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Reference</th>
<th>Required Product</th>
<th>Yield</th>
<th>Ideal Ratio</th>
<th>Units Of A-28***</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>DSF2UTYL</td>
<td></td>
<td>1.0</td>
<td>1/1</td>
<td>Module/Modrail</td>
<td>Frammod</td>
</tr>
<tr>
<td>HIPOTTEST</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
<table>
<thead>
<tr>
<th>A-2 (Descriptive Name of Process)</th>
<th>Affix butyl to module frames</th>
</tr>
</thead>
<tbody>
<tr>
<td>PART 1 - PRODUCT DESCRIPTION</td>
<td></td>
</tr>
<tr>
<td>A-3 (Product Referent)</td>
<td>DISP BUTYL</td>
</tr>
<tr>
<td>A-4 Descriptive Name (Product Name)</td>
<td>Dispense butyl onto module frames</td>
</tr>
<tr>
<td>A-5 Unit Of Measure (Product Units)</td>
<td>MODRAIL</td>
</tr>
<tr>
<td>PART 2 - PROCESS CHARACTERISTICS</td>
<td></td>
</tr>
<tr>
<td>A-6 (Output Rate) (Not Throughput)</td>
<td>1.25 Units (given on line A-5) Per Operating Minute</td>
</tr>
<tr>
<td>A-7 (Inprocess Inventory, Time)</td>
<td>130 Calendar Minutes (used only to compute In-process inventory)</td>
</tr>
<tr>
<td>A-8 (Duty, Cycle)</td>
<td>.875 Operating Minutes Per Minute</td>
</tr>
<tr>
<td>A-8a (Number, Of, Shifts, Per, Day)</td>
<td>3 Shirts</td>
</tr>
<tr>
<td>A-8b (Personnel, Integration, Override, Switch)</td>
<td>Off (Off or On)</td>
</tr>
<tr>
<td>PART 3 - EQUIPMENT COST FACTORS  (Machine Description)</td>
<td></td>
</tr>
<tr>
<td>A-9 Component (Referent)</td>
<td>APPLICATOR DISPENSER DISPENSER</td>
</tr>
<tr>
<td>A-9a Component (Descriptive, Name)</td>
<td>Dispenser</td>
</tr>
<tr>
<td>A-10 Base Year For Equipment Prices (Price Year)</td>
<td>1979</td>
</tr>
<tr>
<td>A-11 [Purchase, Cost, Vs, Quantity, Bought, Table] (Number Of and $ Per Component)</td>
<td>35000 7</td>
</tr>
<tr>
<td>A-12 Anticipated [Useful, Life] (Years)</td>
<td>10</td>
</tr>
<tr>
<td>A-13 [Salvage, Value] ($ Per Component)</td>
<td>800</td>
</tr>
</tbody>
</table>

Note: The SAMIS computer program also prompts for the (Payment, Float, Interval), the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
## Format A: Process Description (Continued)

Part 4 - Direct Requirements Per Machine (Facilities) or Per Machine Per Shift (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>252</td>
<td>SqFt</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3752D</td>
<td>4</td>
<td>Person/Shift</td>
<td></td>
</tr>
</tbody>
</table>

Part 5 - Direct Requirements Per Machine Per Minute (SAMIS will ask first for Byproducts)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>0.0621415</td>
<td>kWh/min</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2032D</td>
<td>1</td>
<td>CFM</td>
<td>Compressed Air</td>
</tr>
<tr>
<td>E1232D</td>
<td>0.02028566</td>
<td>GR</td>
<td>Edge Seal</td>
</tr>
<tr>
<td>E1835D</td>
<td>0.071428571</td>
<td>Pair</td>
<td>Gloves</td>
</tr>
</tbody>
</table>

Part 6 - Intra-Industry Product(s) Required

<table>
<thead>
<tr>
<th>Required Product</th>
<th>Yield (%)</th>
<th>Ideal, Ratio of Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

FORMAT A — PROCESS DESCRIPTION

A-1 Process (Referent) CLEANMOD

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>(Descriptive, Name) of Process Clean entire module</th>
</tr>
</thead>
</table>

PART 1 — PRODUCT DESCRIPTION

A-3  | (Product, Referent) CLEANMOD                        |
A-4  | Descriptive Name (Product, Name) Clean module       |
A-5  | Unit Of Measure (Product, Units) Module              |

PART 2 — PROCESS CHARACTERISTICS

| A-6  | (Output, Rate) (Not Through) 11904761 Units (given on line A-5) Per Operating Minute |
| A-7  | (Inprocess, Inventory, Time) 193.2 Calendar Minutes (Used only to compute in-process inventory) |
| A-8  | (Duty, Cycle) 0.875 Operating Minutes Per Minute    |
| A-8a | (Number, Of, Shifts, Per, Day) 3 Shifts              |
| A-8b | (Personnel, Integration, Override, Switch) Off (Off or On) |

PART 3 — EQUIPMENT COST FACTORS (Machine Description)

| A-9  | Component (Referent) CLEANMOD                        |
| A-9a | Component (Descriptive, Name) Clean module           |
| A-10 | Base Year For Equipment Prices (Price, Year) 1980    |
| A-11 | [Purchase, Cost, Vs, Quantity, Bought, Table] (Number Of and S Per Component) 200 |
| A-12 | Anticipated (Useful, Life) (Years) 7                 |
| A-13 | (Salvage, Value) (S Per Component) 50                |
| A-14 | [Removal, And, Installation, Cost] ($/Component) 10 |

Note: The SAMIS computer program also prompts for the (Payment, Float, Interval), the (Inflation, Rate, Table), the (Equipment, Tax, Depreciation, Method), and the (Equipment, Book, Depreciation, Method). In the LSA SAMICS context, use 0.0, (1975 8.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### PART 4 — DIRECT REQUIREMENTS PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>A-19</th>
<th>A-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>44</td>
<td>Sqft</td>
<td></td>
</tr>
<tr>
<td>B3080D</td>
<td>1</td>
<td>People/Shift</td>
<td>Assemble module</td>
</tr>
</tbody>
</table>

### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE (SAMIS will ask first for Byproducts)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>A-22</th>
<th>A-21</th>
</tr>
</thead>
<tbody>
<tr>
<td>MG1036D</td>
<td>11904761</td>
<td>Blades/min</td>
<td>Razor blades</td>
</tr>
<tr>
<td>MG23D</td>
<td>.0095238095</td>
<td>Gal/min</td>
<td>Propane</td>
</tr>
<tr>
<td>MG33D</td>
<td>.0095238095</td>
<td>Gal/min</td>
<td>Solvent</td>
</tr>
<tr>
<td>MG43D</td>
<td>.12389523</td>
<td>Pair</td>
<td>Gloves Paper</td>
</tr>
<tr>
<td>MG53D</td>
<td>.12389523</td>
<td>Each</td>
<td>Gloves Rubber thin</td>
</tr>
</tbody>
</table>

### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>Yield *</th>
<th>Ideal, Ratio ** Of Units Out/Units In</th>
<th>Units Of A-26***</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>FRAMMOD</td>
<td>1.0</td>
<td>1/1</td>
<td>MOD/MOD</td>
<td>CLNMOD</td>
</tr>
</tbody>
</table>

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.
MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS
STANDARD REFERENCE MATERIAL 1010a
(ANSI and ISO TEST CHART No. 2)
# SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

## FORMAT A — PROCESS DESCRIPTION

### A-1 Process [Referent]

**FINTEST**

---

**Note:** Names given in brackets ( ) are the names of process attributes requested by the SAMIS computer program.

<table>
<thead>
<tr>
<th>A-2</th>
<th>Descriptive Name of Process</th>
<th>Final module electrical test</th>
</tr>
</thead>
</table>

## PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-3</th>
<th>Product Referent</th>
<th>MODTEST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-4</td>
<td>Descriptive Name (Product Name)</td>
<td>Test module for rating</td>
</tr>
<tr>
<td>A-5</td>
<td>Unit of Measure (Product Units)</td>
<td>Module</td>
</tr>
</tbody>
</table>

## PART 2 — PROCESS CHARACTERISTICS

<table>
<thead>
<tr>
<th>A-6</th>
<th>Output Rate (Not Thruput)</th>
<th>0.85714285 Units (given on line A-6) Per Operating Minute</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-7</td>
<td>Inprocess Inventory, Time</td>
<td>26.8333335 Calendar Minutes (Used only to compute In-process Inventory)</td>
</tr>
<tr>
<td>A-8</td>
<td>Duty Cycle</td>
<td>0.875 Operating Minutes Per Minute</td>
</tr>
<tr>
<td>A-9a</td>
<td>Number of Shifts, Per Day</td>
<td>3 Shifts</td>
</tr>
<tr>
<td>A-9b</td>
<td>Personnel, Integerization, Override, Switch</td>
<td>Off (Off or On)</td>
</tr>
</tbody>
</table>

## PART 3 — EQUIPMENT COST FACTORS

<table>
<thead>
<tr>
<th>A-9</th>
<th>Component [Referent]</th>
<th>FINTEST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-9a</td>
<td>Component [Descriptive Name]</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>A-10</th>
<th>Base Year For Equipment Prices [Price, Year]</th>
<th>1980</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-11</td>
<td>Purchase Cost, Vs Quantity, Bought, Table [Number of and $ Per Component]</td>
<td>150000</td>
</tr>
<tr>
<td>A-12</td>
<td>Anticipated Useful Life [Years]</td>
<td>7</td>
</tr>
<tr>
<td>A-13</td>
<td>Salvage Value [$ Per Component]</td>
<td>40000</td>
</tr>
<tr>
<td>A-14</td>
<td>Removal, And, Installation, Cost [$/Component]</td>
<td>1000</td>
</tr>
</tbody>
</table>

---

**Note:** The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 - ), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

#### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required Per Machine (Per Shift)</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>204 SqFt</td>
<td></td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>A20801</td>
<td>1 Persons/Shift</td>
<td></td>
<td>Digital Comp Operator</td>
</tr>
</tbody>
</table>

#### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required Per Machine Per Minute</th>
<th>Units</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>0.048 KWh/min</td>
<td></td>
<td>Electricity</td>
</tr>
<tr>
<td>E1835D</td>
<td>0.0071428571 Pair/Min</td>
<td></td>
<td>Gloves, cotton</td>
</tr>
<tr>
<td>E1375D</td>
<td>23809523 Label/Min</td>
<td></td>
<td>Label, color</td>
</tr>
</tbody>
</table>

#### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required, Product</th>
<th>[Yield] *</th>
<th>[Ideal, Ratio] ** Of Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLNMOD</td>
<td>99.6%</td>
<td>1/1 MODULE/MODULE</td>
<td>MODTEST</td>
</tr>
</tbody>
</table>

---

*100% minus percentage of required product lost in this process.

**Assume 100% yield here.

***Examples: Modules/Cell or Cells/Wafer.
# SOLAR ARRAY MANUFACTURING INDUSTRY COSTING STANDARDS

## FORMAT A — PROCESS DESCRIPTION

### A-1 Process [Referent]

**PACKMOD**

Note: Names given in brackets [ ] are the names of process attributes requested by the SAMIS computer program.

### PART 1 — PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>A-2 [Descriptive, Name] of Process</th>
<th>Packaging modules in carton</th>
</tr>
</thead>
</table>

### PART 2 — PROCESS CHARACTERISTICS

| A-6 [Output, Rate] (Not Thruput) | 
|----------------------------------|-----------------------------|
| Units (given on line A-5) Per Operating Minute | 

| A-7 [Inprocess, Inventory, Time] | 
|----------------------------------|-----------------------------|
| 90.785714 Calendar Minutes (Used only to compute In-process Inventory) | 

| A-9 [Duty, Cycle] | 
|------------------|-----------------------------|
| 875 Operating Minutes Per Minute | 

| A-8a [Number, Of, Shifts, Per, Day] | 
|-----------------------------------|-----------------------------|
| 3 Shifts | 

| A-8b [Personnel, Integerization, Override, Switch] | 
|--------------------------------------------------|-----------------------------|
| Off (Off or On) | 

### PART 3 — EQUIPMENT COST FACTORS

<table>
<thead>
<tr>
<th>A-9 [Component] [Referent]</th>
<th>STAPLER</th>
<th>Bander</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-9a Component [Descriptive, Name]</td>
<td>STAPLER</td>
<td>Bander</td>
</tr>
</tbody>
</table>

| A-10 Base Year For Equipment Prices [Price, Year] | 
|------------------|-----------------------------|
| 1980 1980 | 

| A-11 [Purchase, Cost, Vs, Quantity, Bought, Table] | 
|----------------------------------|-----------------------------|
| Number Of and S Per Component | 500 180 | 

| A-12 Anticipated [Useful, Life] (Years) | 
|-----------------------------------|-----------------------------|
| 7 | 

| A-13 [Salvage, Value] ($ Per Component) | 
|----------------------------------|-----------------------------|
| 400 20 | 

| A-14 [Removal, And, Installation, Cost] ($/Component) | 
|----------------------------------|-----------------------------|
| 0 | 

Note: The SAMIS computer program also prompts for the [Payment, Float, Interval], the [Inflation, Rate, Table], the [Equipment, Tax, Depreciation, Method], and the [Equipment, Book, Depreciation, Method]. In the LSA SAMICS context, use 0.0, (1975 6.0 *), DDB, and SL. (The asterisk is a signal to the computer, not a reference to a footnote.)
### Format A: Process Description (Continued)

**A-15 Process Referent (From Front Side Line A-1)**

#### PART 4 — DIRECT REQUIREMENTS PER MACHINE (Facilities) OR PER MACHINE PER SHIFT (Personnel)

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A2096D</td>
<td>594</td>
<td>Manufacturing Space</td>
</tr>
<tr>
<td>B3720D</td>
<td>1</td>
<td>Person/Shift Inspector system</td>
</tr>
</tbody>
</table>

#### PART 5 — DIRECT REQUIREMENTS PER MACHINE PER MINUTE

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Amount Required</th>
<th>Requirement Description or Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>C1032B</td>
<td>0.041427666</td>
<td>Electricity</td>
</tr>
<tr>
<td>C2032D</td>
<td>3</td>
<td>Compressed air</td>
</tr>
<tr>
<td>B1930D</td>
<td>19.0</td>
<td>Staples</td>
</tr>
<tr>
<td>E942D</td>
<td>2.0</td>
<td>Bands</td>
</tr>
</tbody>
</table>

#### PART 6 — INTRA-INDUSTRY PRODUCT(S) REQUIRED

<table>
<thead>
<tr>
<th>Required Product</th>
<th>Yield*</th>
<th>Ideal, Ratio** Of Units Out/Units In</th>
<th>Product Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>MODTEST</td>
<td>1.0</td>
<td>1/4</td>
<td>CARTON/MODULE</td>
</tr>
</tbody>
</table>

---

*100% minus percentage of required product lost in this process.
**Assume 100% yield here.
***Examples: Modules/Cell or Cells/Wafer.