Techniques for Conducting Effective Concept Design and Design-to-Cost Trade Studies

David A. Di Pietro

Senior Engineer for Advanced Concepts & Architectures
NASA Goddard Space Flight Center, Code 599
Greenbelt MD 20771
Today’s Presentation

• **Illustrates some key strategic aspects for conducting effective concept design & design-to-cost trade studies**

  ➢ What concept design is & why it’s important
  ➢ Fidelity needed in concept design solution
  ➢ Techniques in designing mission level trade space
  ➢ Challenges in determining credible design convergence
  ➢ Recommended practices
Important Note

• Concept design may be conducted using a variety of methods

• This presentation describes selected aspects of one method for conducting a concept design study
  - Uses space observatory example
  - Best suited to immature mission concepts that advance state of the art and that have high design uncertainty
What Concept Design is & Why it’s Important
Concept Design is Exploratory Process to Determine System Level Design Baseline

- Conducted in pre-Phase A & Phase A of Project Life Cycle to provide “feasible” system level design baseline for new concept
- As much an investigation of requirements as of design
  - Concurrent investigation of:
    - Concept of operations
    - Requirements
    - Design
    - Performance
    - Technology development
    - Verification approach
    - Flight dynamics
    - Ground segment (ground stations, mission & science ops centers)
    - Launch interface
    - Cost
    - Schedule
    - Risks, etc.
Concept Design Performed in Pre-Phase A & Phase A of NASA Project Life Cycle

**Figure 1**

<table>
<thead>
<tr>
<th>Pre-Phase A</th>
<th>Phase A</th>
<th>Phase B</th>
<th>Phase C</th>
<th>Phase D</th>
<th>Phase E</th>
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<tr>
<td>Concept Studies</td>
<td>Concept &amp; Technology Development</td>
<td>Preliminary Design &amp; Technology Completion</td>
<td>Final Design &amp; Fabrication</td>
<td>System Assembly, Integration &amp; Test, Launch &amp; Checkout</td>
<td>Operations &amp; Sustainment</td>
<td>Closeout</td>
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*MCR Mission Concept Review
SRR System Requirements Review
MDR Mission Definition Review
PDR Preliminary Design Review
CDR Critical Design Review

*Adapted from NASA Project Life Cycle
NASA Procedural Requirements (NPR) 7120.5E
Concept Design Plays Central Role in Project Success

• **Earliest life cycle phases have most leverage over life cycle cost (LCC)**
  
  ➢ **Concept design product effectively locks (or renders unchangeable) the majority of system LCC**

• **Such extraordinary leverage presents business case for conducting concept design in pragmatic & rigorous fashion**
  
  ➢ **Particularly important for immature mission concepts that advance state of the art and that have high design uncertainty**
Majority of Life Cycle Costs are Locked by Concept Design

Figure 2

Conceptual illustration from ref. (c), adapted for presentation
Concept Design Plays Central Role in Project Success (Cont’d)

• Done well, provides executable system level design baseline for project teams in Phase B & later phases

• Not done well, can subject project teams in Phase B & later phases to system level redesign – in some cases, to multiple system level redesigns accompanied by:
  ➢ Fluid technical baselines with ever-decreasing capabilities
  ➢ Cost overruns & recurring schedule delays
  ➢ Contract disputes & cancellations
  ➢ Challenges in retaining trained personnel
Pre-Phase A / Phase A Offer Unique Venue for System Level Trades

• **Teams small, agile, closely coordinated**
  - Typically operate absent many formalities of later project phases
    - e.g., typically no prime contracts, system level requirements not under configuration control until late in phase A
  - Can accommodate high rate of change in system level “requirements” & design characteristics (R&DC)
    - Enables broad investigation of trade space in relatively short time

• **Note:**
  - “requirements” in quotes denotes interim reference capabilities used to guide evaluation of point designs in trade space
  - System level requirements aren’t baselined until SRR for a final concept design that meets technical & programmatic (including cost & schedule) constraints
Phase B & Later Development Phases Not Well Suited for System Level Trades

• *In Phase B, system level design is more difficult & expensive to change, e.g.*,
  - Teams typically larger & more distributed
  - Prime contracts typically in place
  - System level requirements typically under configuration control
  - Preliminary design work assumes system level design complete

• *In Phases C & D, system level changes even more difficult & expensive to change*
  - Teams typically even larger than in Phase B
  - System & subsystem level requirements typically under configuration control
  - Detailed design work either underway or has been completed
Fidelity Needed in Concept Design Solution
A Proposed Definition for “Feasible”

• The term “feasible” is used frequently in concept design, but its use is often problematic
  ➢ Often left undefined & subject to interpretation

• This presentation uses “feasible” mission concept to mean:
  ➢ Technical, cost, & schedule characteristics for a single, baseline mission concept design have been credibly converged to the 1st order by the end of Phase A,
  ➢ such that the design may be developed, launched, operated, & decommissioned by a competent project team starting in Phase B within customary technical & programmatic margins
A Proposed Metric for Level of Convergence (1 of 2)

- **Credible convergence to 1st order by end of Phase A means:**
  - System level sizing & performance (SLSP) of mission elements is confidently determined to within 90% of SLSP when flight system is delivered
    - For given cost & schedule constraints
  - i.e., there is residual uncertainty that SLSP could change by ± ~10% between end of Phase A & launch
A Proposed Model for Product Fidelity During Design Phases (Solid Black Curve)*

*Adapted from ref. (a), Fig. 3-4

Figure 3

System Level Sizing & Performance Error (%) vs. Project Phase End

- Pre-A
- A
- B
- C

Power & dry mass margin required per ref. (f), (typ.)
Note: Margin requirements apply at end of each phase.
Dashed lines between phases are not requirements

Non-Uniform Convergence
Uniform Convergence

MDR △
PDR △
CDR △

0.1% - 0.1%
0.1%
0%
-1%
-10%
-10%

25th anniversary INCOSE annual international symposium
Seattle, WA
July 13 - 16, 2015
A Proposed Metric for Level of Convergence (2 of 2)

- **Solid black curve in Fig. 3 (uniform convergence) shows allowable SLSP error decreases as design moves from Phases A through C**
  - End Phase A: 1st order, or 90% (accurate to 1 digit, \( \sim \pm 10\% \) error)*
  - End Phase B: 2nd order, or 99% (accurate to 2 digits, \( \sim \pm 1\% \) error)
  - End Phase C: 3rd order, or 99.9% (accurate to 3 digits, \( \sim \pm 0.1\% \) error)

- **Metrics for SLSP error are approximate guidelines only**
  - Coarse model that depicts an idealized trend of fidelity in each phase
  - Assume calculations done properly, but with incomplete or incorrect information / assumptions

- *read as \( 9 \times 10^1 \% \), accurate to 1 significant digit
Example SLSP Error Convergence for Mass

• For a 4,000 kg space observatory, system level mass should be known to:

  ➢ End Phase A: Within ± 10%, or ± 400 kg of final launch mass
  ➢ End Phase B: Within ± 1%, or ± 40 kg of final launch mass
  ➢ End Phase C: Within ± 0.1%, or ± 4 kg of final launch mass
Role of (Selected) Resource Margins on Required Convergence

- **Solid black curve in Fig. 3 must be within envelope of required margins**
  - Power & Dry Mass Margin requirements (per ref. (f)) are shown in Fig. 3
    - End Phase A: $\geq 25\%$
    - End Phase B: $\geq 20\%$
    - End Phase C: $\geq 15\%$
Importance of Concept Design Convergence to Project Manager

- **Project Manager at start of Phase B holds 25% margins for power & dry mass resources (Fig. 3)**

  - Can accommodate concept design credibly converged to within 10% of flight sizing & performance values for power & dry mass
    - Even if 10% error occurs in direction of needing more resources

  - Can’t accommodate concept design credibly converged to within 30% of flight sizing & performance values for power & dry mass
    - if 30% error occurs in direction of needing more resources
    - Design de-scope likely required
Techniques for Designing Mission Level Trade Space
Goal: Maximize Technical Capability within Cost & Schedule Constraints (Solid Red Lines)

Figure 4

Trade configurations A and B are used to investigate & bound the solution space and to expedite the location of point C.

Point A is a realistic “desired” capability.

Point B is the science or technology “floor.”

Point C provides maximum technical capability within cost & schedule constraints (solid red lines).
Approach in Fig. 4 deduces R&DC for C design by interpolating on results from A & B designs (bounding cases)

- Technical capability of point C isn’t known at outset of study

More like root finding algorithm than like successive refinement design process typically used in Phases B & C

- In Phases B & C, each design is refinement of “baseline” system level design from prior phase
- In concept design process discussed here, typically there isn’t a “baseline” system level design until concept design is complete

Purposely views design problem from multiple perspectives

- Illuminates aspects that otherwise may have remained hidden
  - Helps stimulate creative thinking & mitigate biases
  - Accelerates discovery of “unknown unknowns”
Why Selecting Bounding Cases is Important

• Failure to select bounding cases may cause extrapolation to determine R&DC for final solution
  ➢ Adds risk in technical, cost, & schedule estimates
  ➢ May result if both A & B designs exceed cost & schedule constraints
    ❑ Implies R&DC for B design didn’t identify “true” science or technology floor (presumes a solution exists)

• Or, may cause need for more design cycles
  ➢ Deadline may not permit, or may drive significant team overtime

• Optimistic A designs & “false” science floors for B designs are common
  ➢ Customer’s vision often isn’t cost / schedule constrained
  ➢ Customer may resist identifying “true” science or technology floor

• Teams that recognize, or adapt to, these considerations pragmatically & quickly fare better than teams that don’t
Selecting R&DC (Typical Case)

• **Typical Approach**
  - A Design: Most* parameters reflect realistic desired capability
  - B Design: Most* parameters reflect science or technology floor
  - C Design: Most* parameters are between A & B capabilities
    * but not necessarily all

• **R&DC for B design reevaluated after A design to assure solution space bounded**
  - Presumes A design done first

• **Many parameters varied concurrently due to need to cover broad solution space in limited time**
  - Experience shows teams can sufficiently understand parameter sensitivities
    ** after approach originally used by Mr. John Oberright, NASA / GSFC Emeritus, for Space Technology-5 concept design study (1999)**
Challenges in Determining Credible Design Convergence
Concept design is inherently an exploratory process with relatively high uncertainty

Concept design teams learn at high rate

- Early assumptions & conclusions may be invalidated by later findings or by unpredictable discovery of unknown unknowns

Yet, indicators are desired to help avoid inferring convergence prematurely, e.g., due to:

- Insufficient rigor
- Study funds or time being exhausted
- Pressure to meet a milestone deliverable, etc.
- Biases
Convergence Determinations Often Evident Only in Hindsight

Figure 5

Cost (or cost & schedule) estimates typically grow for designs A & B after accounting for knowledge gained in subsequent cycles.

Point $A_B$ shows growth in cost & schedule estimates post B design cycle.

Points $A_C$ & $B_C$ show growth in cost & schedule estimates post C design cycle.

Cycle A is first design cycle.
Why Early Cost Estimates Tend to be Optimistic

• A common characteristic of concept design is costs for a given design tend to increase with each design cycle
  ➢ Particularly true for immature mission concepts that advance state of the art and that have high design uncertainty

• As teams progress through cycles, they learn more of what may have been omitted / incorrectly assumed in prior cycles
  ➢ After B cycle, cost of A design may increase for given technical capability
  ➢ After C cycle, cost of A design may increase again, & cost of B design may increase
    ❑ Causes A & B points to move to right in Fig. 5
  ➢ When accompanied by schedule increases, A & B points also move into page
  ➢ After C cycle, learning tapers off for most designs
    ❑ Sometimes a D cycle is needed, or may be planned from outset
Why Early Cost Estimates Tend to be Optimistic (Cont’d)

- **Cost analysis is normally performed using multiple methods**
  - One method is “grass roots” - uses a work breakdown structure (WBS)
- **WBS dictionary for most space mission elements is relatively well known & largely existing, e.g.,**
  - Spacecraft, launch, ground systems, etc.
- **Conversely, WBS dictionary for new instruments is unique**
  - Design dependent, evolves as instrument design evolves
  - Key aspect for designs dominated by new instruments
- **Multiple cost cycles typically needed to develop well understood WBS free of significant gaps & overlaps**
  - Gaps common in design & cost in early cycles as team learns
  - Cost fidelity improves with understanding of both design and WBS
Subjective Criterion for Convergence Determination – Significant Surprises

• One subjective criterion for credible convergence is whether team has experienced significant surprises

• Team that hasn’t experienced at least a few significant surprises should be cautious of its results

• Lack of surprises may indicate:
  ➢ Team hasn’t progressed sufficiently down learning curve
  ➢ Team didn’t sufficiently exercise trade space or mitigate biases
  ➢ Concept design study objective wasn’t sufficiently challenging
Recommended Practices
General Guidance

- **Treat design cycles as precious resource**
  - Essential, but in limited supply due to time & resources available
  - Focus team efforts on developing product, omit peripheral tasks
- **Don’t retrofit A & B designs with insights from later cycles**
  - Time better spent just applying learning to final design
- **Don’t let first cost estimate be final cost estimate**
  - Be cautious of early results, they may not be as initially appear
- **Document design results in reports at end of each cycle**

- **Maintain 1st order analysis depth in concept design**
- **Avoid significant rounding errors**
- **Recognize typical phases of concept design**
Pre-Phase A & Phase A teams evaluate multiple designs in broad trade space in relatively short period

- Analysis tools used typically are 1st order precision, agile enough to adapt to frequent & significant system level changes
  - Analogy: “Hacksaw”

By comparison, analysis tools typically used in:

- Phase B are 2nd order precision; assume system level design stable
  - Analogy: “File”

- Phase C are 3rd order precision; assume both system & subsystem level designs stable
  - Analogy: “Polisher”
Maintain 1st Order Level of Analysis Depth in Concept Design: Analogy (Cont’d)

• **Team using “hacksaw” in Phase C has done something wrong**
  - Didn’t credibly converge 1st order solution by end of Phase A
  - Re-doing system level concept design work late & out of sequence

• **Team using “polisher” in Phase A is doing something wrong**
  - Won’t move quickly or broadly enough to rough-out & credibly converge 1st order solution*
    - Recognize some design elements may not even exist in final concept design

* Some high risk elements may selectively warrant added scrutiny
Avoid Significant Rounding Errors

- **Rounding errors can significantly affect margin determination if team doesn’t use sufficient numerical safeguards**
  - In some cases, rounding errors can fully mask margins such as those for mass & power shown in Fig. 3

- **To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits**
  - Should **not** be taken to imply there is 3-digit accuracy in concept design work -- **there usually is not**
  - Simply a numerical safeguard to avoid propagating rounding errors that could overwhelm ability to adequately determine design or performance margins

* as a minimum guideline
Recognize Four Unofficial, but Typical, Phases of Concept Design

• Concept design teams developing immature mission concepts that advance state of the art often experience four phases of work
  ➢ 1) Unbridled Optimism
  ➢ 2) Shock
  ➢ 3) Denial
  ➢ 4) Acceptance

• The quicker a team moves through phases 1, 2, & 3 and arrives at Phase 4, the better that team will fare
Closing Thoughts
Closing Thoughts

• Concept design phases have extraordinary leverage over project success
  ➢ There is a business case to conduct in rigorous & pragmatic fashion
  ➢ Particularly for immature mission concepts that advance state of the art and that have high design uncertainty
  ➢ Provide unique venue to explore & converge system level design
• Done well, concept design can provide executable system level design baseline for project teams in Phase B & later phases
• Not done well, some work of concept design phases usually will have to be done again
  ➢ The later this realization occurs, the more expensive the resulting redesign is likely to be
Questions ?


g) NASA/Goddard Space Flight Center. 2008. Goddard Procedural Requirements (GPR) 7120.7 w/Administrative Extension 2. Schedule Margins and Budget Reserves to be Used In Planning Flight Projects and In Tracking Their Performance. Greenbelt, MD (US).

Backup
Effect of Rounding Errors on Margin Determination: Example

Case 1:  Power Available = 200 W
         Max. Estimated Power Required = 249 W
         Power Margin = $100 \left( \frac{200 \text{ W} - 249 \text{ W}}{249 \text{ W}} \right)$ = -19.7%

Case 2:  Power Available = 200 W
         Max. Estimated Power Required = 151 W
         Power Margin = $100 \left( \frac{200 \text{ W} - 151 \text{ W}}{151 \text{ W}} \right)$ = 32.5%

The margins for Cases 1 and 2 are -19.7% and +32.5%, respectively

Now consider a third case in which a designer rounds calculations to the 1st digit in Cases 1 and 2

Case 3:  Power Available = $2 \times 10^2 \text{ W}$
         Max. Estimated Power Required = $2 \times 10^2 \text{ W}$
         Power Margin = $100 \left( \frac{2 \times 10^2 \text{ W} - 2 \times 10^2 \text{ W}}{2 \times 10^2 \text{ W}} \right)$ = 0%

The margin for Case 3 is 0%
Effect of Rounding Errors on Margin Determination: Example (Cont’d)

- Required power margin at end of pre-Phase A is 30% (Fig. 3)
  - Comparing Case 3 to Case 2 shows how rounding to 1st digit can fully mask a margin of over 30%
  - Additional errors can accrue when combinations of rounded results are used in successive calculations
- To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits*

- Note:
  - Margin calculation method is per ref. (f), Table 1.06

* as a minimum guideline
Benefit of Study Phase Investment
Ref. (a), Fig. 2-1 (Dec 1992)

Data points shown are for 26 space programs including:
- Hubble Space Telescope
- TDRSS
- Gamma Ray Obs 1978
- Gamma Ray Obs 1982
- SeaSat
- Pioneer Venus
- Voyager
Documenting Concept Design Results in Reports at End of Each Design Cycle

• Provides official study record of what team did, how team did it, & what team found for present (& future) team use

• Reports are developed for each subsystem / discipline
  – Built from standardized templates
  – Include analysis methods & example calculations
  – Provide coherent technical waypoints that enable team to recall designs & performance from prior cycles
  – Often needed for scaling or comparison
  – High rate of design changes makes recollection difficult otherwise
  – Used for system level review, subsystem integration, independent review, new / follow-on team member orientation

• Once approved, reports typically are under informal configuration control of Mission Systems Engineer
  – Briefings can be generated quickly from approved reports
  – Briefings contain only information in approved reports
Role of (Selected) Resource Margins on Required Convergence

- **Solid black curve in Fig. 3 must be within envelope of required margins**
  - Power & Dry Mass Margin requirements (per ref. (f)) are shown in Fig. 3
    - End Phase A: ≥ 25%
    - End Phase B: ≥ 20%
    - End Phase C: ≥ 15%

- **Cost (not shown in Fig. 3) serves as design constraint**
  - Cost margin (per ref. (g))
    - Cost through Phase D: ≥ 30% (guideline at Phase B start)
    - Cost through Phase D: ≥ 25% (requirement at Phase C start)

- **Other programmatic margin requirements apply as well, e.g.,**
  - Schedule margin (per ref. (g)), not shown in Fig. 3
Recognize Typical (but Unofficial) Phases of Concept Design

• Concept design teams developing new designs that advance state of the art often experience four phases of work

1) Unbridled Optimism
   ➢ This phase features unbridled, optimistic performance desires levied as “requirements” before team gains credible understanding of associated cost & schedule
   ➢ Meetings often not well-focused on study objectives
     ☐ Instead, feature extended advocacy discussions (e.g., why mission has best science of all competing missions, why it has best chance to win, etc.)

2) Shock
   ➢ This brief phase usually begins after team completes its first credible cost estimate
Recognize Typical (but Unofficial) Phases of Concept Design (Cont’d)

3) Denial

- This phase features abundant rationalizations as to why models used to estimate costs weren’t representative
- Team points to any aspect of mission - except excessively high technical capability - as reason costs are too high, so science return remains compelling relative to competition

4) Acceptance

- This phase features ultimate realization technical capability / science return must be lowered to design a credible mission concept
  - One that meets cost & schedule constraints according to established independent review standards
NASA Project Life Cycle
NASA Procedural Requirements 7120.5E

FOOTNOTES
1. Flexibility is allowed as to the timing, number, and content of reviews as long as the equivalent information is provided at each KDP and the approach is fully documented in the Project Plan.
2. Life-cycle review objectives are defined in the Project Plan and the attendant KDPs are contained in Table 2-5.
3. PPR is needed only when there are multiple copies of a systems. It does not require an SRB. Timing is optional.
4. CERRs are established at the discretion of the program.
5. For robotic missions, the SRR and the MDR may be combined.
6. SAR generally applies to human space flight.
7. Timing of the AGM is determined by the MDAA. It may take place at any time during Phase A.

ACRONYMS
ASM - Acquisition Strategy Meeting
CDR - Critical Design Review
CERR - Critical Events Readiness Review
DR - Decommissioning Review
DRR - Disposal Readiness Review
FA - Formulation Agreement
FAD - Formulation Authorization Document
FRR - Flight Readiness Review
KDP - Key Decision Point
LRR - Launch Readiness Review
LV - Launch Vehicle
MCR - Mission Concept Review
MDR - Mission Definition Review
MDRA - Mission Readiness Authorization
MRP - Mission Requirements Plan
PDR - Preliminary Design Review
PPR - Preliminary Project Plan
PRR - Production Readiness Review
SAR - System Acceptance Review
SRR - System Requirements Review
SRB - Safety and Risk Board
SMR - Safety and Mission Review
SRF - Safety Review Board
TAR - Test and Acceptance Review
VCM - Vehicle Configuration Management
WCC - Work Completion Conference